

WISTA Hellas Newsletter No.6

September 2010

INSIDE THIS ISSUE :

1. Conference Programme "At a Glance" with all sessions and Speakers
2. Gallery of our Current Speakers
3. Gallery of our Current Workshop Leaders and Speakers
4. Contributions to the Pearls of Wisdom
5. Speaker: Nikitas Nikitakos of University of the Aegean
6. Speaker: Alexandros Papachristidis-Bove of Hellespont Steamship Corporation
7. Workshop Speaker: Nana Kazis of Barry Rogliano Salles
8. Special Student Rates for the WISTA Conference
9. Maria Dixon, President of WISTA UK
10. WISTA USA members head for Greece with Jeanne Grasso, President of WISTA USA
11. WISTA Switzerland seminar on The Rotterdam Rules
12. WISTA The Netherlands Glamour Party note
13. Nominate candidates for the Greek Shipping Awards
14. Behind the Scenes: Newsletter Journalist, James Brewer
15. Behind the Scenes: Newsletter Co-ordinator, Shelagh Ingledow
16. Behind the Scenes: Conference Organiser, Kefi Tours and Conferences
17. Parallel Activities available for Conference Delegates
18. Behind the Scenes: Conference Publicity Design Team, Art in Design
19. WISTA Conference Video and the Greek Owned/Operated Fleet
20. The International Memorial to the Wife of the Seafarer
21. Galaxidi, close to the heart of the IMO Secretary-General
22. A Taste of Greece, courtesy of the Water Mill
23. Sponsors, Auspices and Media Support for the 30th WISTA Annual Conference
24. Playing with the Moon



*Welcome from
Anna-Maria Monogioudi
President of WISTA Hellas*

With only a few weeks to go to our **WISTA International 2010 Conference** in Greece, we have everything in place for one of the grand, not-to-be-missed maritime events of the year!

This is a truly exciting juncture. Over the summer we have been putting the finishing touches to a wonderful programme line-up which will enable everyone who visits us in Athens to take stock of the maritime markets from every possible angle: freight and financial prospects, ship finance, marine insurance, legal issues, tightening liability regimes, safety at sea, salvage, corporate social responsibility, the environment, women on the board, and much more: we have it all covered in our three days of intensive discussion, debate and networking.

The clock is ticking towards our opening session on September 29, so now is the time for anyone who has still to register to check our website www.wistaconference.org and reserve their place.



While no-one can predict with certainty how the world economy and shipping sector will pan out – except to say that there will be some very big shocks and surprises – we can at least be prepared within our individual sectors by digging deep into the information base and strategic insight which our Conference speakers and delegates will bring, and just as importantly gain a more informed overview which meeting people from all sides of the industry and learning of their perspectives, will offer.

In many sectors the supply/demand balance is changing, mostly for the better, although ship scrapping is still at sluggish levels and the container shipping sector in particular remains fragile despite a recent recovery. Shipping departments of banks are still taking a tough line over new projects, while salvors are seeking enhanced rewards for the additional tasks they have to perform to protect the environment. Shortages of qualified seafarers are certain to continue, and pirates are likely to become ever bolder in seizing merchant ships and crew.

The best way for anyone to hammer out successful strategies in the face of such key developments is to build the right contacts and network throughout the industry, and who could ask for a better fund of knowledge than that to which they will have access through the WISTA 2010 Conference?

Here we must thank our many sponsors, speakers and panellists, and organisations that have supported us in many ways whether financially, by devoting their time or by giving us platforms for publicity. The Sponsor list is now magnificent, as you will see, and the Pearls of Wisdom category is building up nicely. Nothing succeeds like success, so please ask us for details of how to join your business name and logo to these excellent sponsoring organisations if you have yet to do so.

In this Newsletter you will see the wide-ranging variety of speakers who are to address the Conference, and the fact that they will be led by the International Maritime Organization Secretary-General Efthimios Mitropoulos, is testimony to the splendid support we are receiving.

We have chosen the perfect setting for the Conference, the Divani Apollon Palace & Spa, a luxury hotel on the Athenian Riviera. This will reinforce the community feeling that is a hallmark of WISTA International and its close to 30 National WISTA Associations around the world.

Your visit to Greece can be extended by, for example, taking up the exclusive offer from the five-star Porto Elounda De Luxe Resort, in Crete, which has a special discount rate for our delegates, from September 24 to October 4,

Shall I add one more reason for registering for our Conference?

Well, all registrations will automatically be entered into a prize draw for a four-day cruise, courtesy of Louis Hellenic Cruises. The draw will be made during the Networking Dinner on Thursday September 30. The lucky winner and a companion will be invited to board a *Louis Hellenic cruise in 2011, departing from Piraeus and calling at Mykonos, Kusadasi (Turkey) for Ephesus, Patmos, Rhodes, Heraklion (Crete), and Santorini.*

WISTA Hellas warmly welcomes everyone in the maritime and associated industries, whether based in Greece or elsewhere, to our fabulous **WISTA 2010 International Conference**.

For more information on registration, the conference programme, sponsorship opportunities and hotel reservation, please see our website www.wistaconference.org or email athens2010@wistaconference.org





2010 WISTA CONFERENCE PROGRAMME "AT A GLANCE"

Wednesday, September 29

- 07h30 – 16h00 Registration
- 08h30 – 10h30 WISTA Annual General Meeting (*Open to WISTA members only*)
 10h30 – 10h50 *Coffee Break*
- 10h50 – 12h30 Continuation of the Annual General Meeting
 12h30 – 14h30 *Lunch at the Conference Venue*
- 14h00 – 15h30 WISTA General Assembly - Future Conference Presentations;
 WISTA Personality of the Year election; WISTA Website and Branding
- 15h30 – 16h30 NETWORKING RECEPTION (*all WISTA & NON-WISTA Delegates are invited*)
- 16h30 – 17h00 **WELCOME SPEECHES** from President of the Executive Committee, NWA President
 and representative of the Ministry of Mercantile Marine
- 17h00 – 18h30 **The Importance of Rules & Regulations in Achieving Sustainability – How do we Cope?**
Angeliki Frangou, Elisabeth Grieg, Apostolos Poulouvassilis, Demetri Stroubakis
- 19h30 – 22h30 WELCOME DINNER – "Mythos of the Sea" seaside restaurant, Divani Apollon

Thursday, September 30

- 08h00 – 16h00 Registration
- 09h00 – 09h30 **OFFICIAL OPENING** – Presentation of the WISTA Personality of the Year Award
- 09h30 – 10h00 **KEYNOTE SPEECH: "Celebrating the Year of the Seafarer"**.
 His Excellency Admiral Efthimios Mitropoulos, Secretary-General of the IMO
- 10h00 – 11h30 **Seafarer – Shipping Industry: Sailing Together**
Ilias Bissias, Jeanne Grasso, Yoriko Ishida, Thanos Pallis, Alexander Papachristidis-Bove
 11h30 – 11h50 *Coffee Break*
- 11h50 – 13h15 **Teaming-Up for Improving Safety at Sea**
Vasilis Chakos, George Gourdomichalis, Kalliope Lyrintzis, Theo Xenakoudis
 13h15 – 14h30 *Lunch at the Conference Venue*
- 14h30 – 16h00 **Finance in Days of Global Economic Turmoil**
Christina Anagnostara, Michael Dicks, Ted Petropoulos, Orestis Schinas, Alexandros Tourkolias
 16h00 – 16h20 *Coffee Break*
- 16h20 – 17h30 **WORKSHOPS**
Taking Networking a Step Further – Business Opportunities – Jenny Pournara, Nana Kazis, George Xiradakis,
Women on the Board – Karin Orsel, Randee Day, Jasamin Fichte, Caroline Lee
CSR in the Shipping Industry – Yanna Pavlopoulou, Nicolaos Analytis, Anthony Gortzis, Chris Makedos
Implementing ILO's Maritime Labour Convention – Need Assistance? – Gabriel Dovles
Self Development – Alkistis Agiorgitis
 18h30 *Departure from the hotel for Networking Cocktail Reception*
- 19h15 **NETWORKING COCKTAIL RECEPTION** – Roof Garden of the Royal Olympic Hotel

Friday, October 1

- 08h00 – 14h00 Registration
- 09h00 – 10h30 **Safeguarding the Environment: Innovations**
Marie Kelly, Nikitas Nikitakos, John Palmisano, Jennifer Schlueter, Hiroshi Shibako, George Tsavlis
 10h30 – 11h00 *Coffee Break*
- 11h00 – 12h30 **The Social Profile of the Shipping Industry- Best Practices leading to Excellence**
Michael Bodouoglou, Nigel Lowry, Ilias Tsakiris, John Tsatsas, Emmanuel Vordonis
 Closing Session – Conclusion – Remarks
- 12h30 – 13h30 *Lunch boxes will be distributed for consumption by the pool, at the beach or on a tour.*
- 13h30 **Departure for Parallel Activities – Acropolis, Acropolis Museum, Cape Sounion, Plaka and Anafiotika,**
Piraeus Port – or enjoy a Spa treatment at the Divani Apollon Spa!
 17h30 *Return to the Divani Apollon Palace & Spa after Parallel Activities*
 19h30 *Departure from the hotel for the Gala Dinner*
- 20h00 until ...!! **GALA DINNER** at the Athens Golf Club, Glyfada

JOIN US !! Register NOW on: www.wistaconference.org

for WISTA Members: €650.00 for non-WISTA Members: €750.00 - Delegate Registration is for the 3 days, which includes all Conference Sessions, all Lunches & Dinners, a choice of Workshop participation and a choice of Excursion

Join Us



WISTA CONFERENCE 2010

Athens - Greece

29 September 2010 - 1 October 2010

Divani Apollon Palace & Spa, Vouliagmeni



30th WISTA Annual Conference 2010 CURRENT SPEAKERS

The Importance of Rules & Regulations in Achieving Sustainability – How do we Cope?

Wednesday, September 29 – 17h00 to 18h30



Angeliki Frangou
Navios Maritime Holdings



Elisabeth Grieg
The Grieg Group



Apostolos Poulouvassilis
Lloyd's Register



Demetri Stroubakis
American Bureau of Shipping

Keynote Speech

Thursday, September 30 – 09h30 to 10h00



H.E. Efthimios Mitropoulos Secretary-General - IMO

Seafarer – Shipping Industry: Sailing Together

Thursday, September 30 – 10h00 to 11h30



Ilias G. Bissias
University of the Aegean



Jeanne Grasso
Blank Rome LLP



Yoriko Ishida
Oshima N.T.C.



Dr. Thanos Pallis
University of the Aegean



Alexander
Papachristidis-Bove
Hellasport

Teaming-Up for Improving Safety at Sea

Thursday, September 30 – 11h50 to 13h15



Vassilis Chakos
V. Chakos & Co.



George Gourdomichalis
G. Bros Maritime



Kalliope Lyrintzis
KCL Group



Theo Xenakoudis
Marshall Islands Registry

Join Us



WISTA CONFERENCE 2010

Athens - Greece

29 September 2010 - 1 October 2010

Divani Apollon Palace & Spa, Vouliagmeni



CURRENT SPEAKERS/..

Finance in Days of Global Economic Turmoil

Thursday, September 30 – 14h30 to 16h00



Christina Anagnostara
Seanergy Maritime



Michael Dicks
Barclays Wealth



Ted Petropoulos
Petrofin SA



Orestis Schinas
Hamburg SBA



Alexandros Tourkolas
National Bank of Greece

Safeguarding the Environment: Innovations

Friday, October 1 – 09h00 to 10h30



Marie Kelly
Norton Rose



Nikitas Nikitakos
University of the Aegean



John Palmisano
Carbon Positive



Jennifer Schlueter
OSG



Hiroshi Shibako
ClassNK



George Tsavlis
Tsavlis Salvage Group

The Social Profile of the Shipping Industry – Best Practices leading to Excellence

Friday, October 1 – 11h00 to 11h30



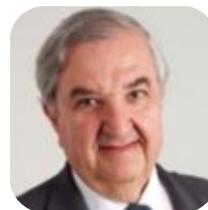
Michael Bodouroglou
Paragon Shipping



Nigel Lowry
Lloyd's List



Ilias Tsakiris
Hellenic Hull Mutual



John Tsatsas
L.M.A.A.



Emmanuel Vordonis
Thenamaris

Join Us



WISTA CONFERENCE 2010
Athens - Greece

29 September 2010 - 1 October 2010
Divani Apollon Palace & Spa, Vouliagmeni



CURRENT WORKSHOP LEADERS & SPEAKERS

Thursday, September 30 – 16h20 – 17h30

Taking Networking a Step Further – Business Opportunities



Jenny Pournara
WISTA Hellas



Nana Kazis
Barry Rogliano Salles



George Xiradakis
XRTC Business Consultants

Women on the Board



Karin Orsel
Management Facilities Group



Rande E. Day
Double Hull Tankers



Jasamin Fichte
Fichte & Co.

Corporate Social Responsibility in the Shipping Industry



Yanna Pavlopoulou
Legal Consultant



Nicolaos Analytis
CSR Hellas



Anthony Gortzis
One-Team SA



Chris Makedos
Investors in People

Implementing ILO's Maritime Labour Convention – Need Assistance?



Gabriel Dovles
Total Quality Consultants

Self Development



Alkistis Agiorgitis

Join Us



WISTA CONFERENCE 2010
Athens - Greece

29 September 2010 - 1 October 2010
Divani Apollon Palace & Spa, Vouliagmeni



4. Pearls of Wisdom Contributors

Our PEARLS OF WISDOM CONTRIBUTIONS continue to grow with the support of the National WISTA Associations whose logos appear below. These eight WISTA Associations are setting a splendid example of mutual support in our WISTA community.

Once again, they are true jewels in our sparkling WISTA crown!

We are threading a String of Pearls, in the form of WISTA Associations and other organisations and companies who, for the cost of a very modest contribution, are reinforcing the team spirit that is making our 2010 Conference a must-attend event and a beacon of maritime excellence.

Why Pearls? – Because this will be the 30th WISTA Annual Conference so it's our PEARL ANNIVERSARY !

This is an excellent opportunity for *your* organisation to be recognised as a supporter of the 30th WISTA Annual Conference and to be associated with many of the most go-ahead people in the business. Joining our list of Pearl Supporters ensures your logo will be included in all our promotional material, and be in front of, and in the in-box of, all the best companies in the business. **Just contact us to learn more of the advantages of this unique offer.**



5. SPEAKER: *Dr. Nikitas Nikitakos, University of the Aegean*



Our Conference session entitled *Safeguarding the Environment: Innovations* is proving among the most popular, and will be enhanced by a panel of no less than six experts.

Among them will be Professor Nikitas Nikitakos, whose presence is especially appropriate both because of his professional qualifications and because the University of the Aegean in Chios has closely identified itself with this Conference. Prof Nikitakos, who is Professor of Shipping Informatics and Communications and Head of the Department of Shipping Trade and Transport at the University of the Aegean, will deliver a presentation under the heading *Renewable Energies at Sea*.

He is a graduate of the Hellenic Naval Academy and holds a BSc in Economics (University of Piraeus 1986), and an MSc in Electrical Engineering and an MSc in Applied Mathematics from the Naval Postgraduate School, Monterey, California. He spent 25 years as a Naval Officer (Captain Hellenic Navy retired) and participated in several NATO and EU committees. He received a PhD in Electrical and Computer Engineering from the National Technical University of Athens in 1996.

He has participated mainly as co-ordinator/principal researcher in several European and defence related research projects. He was President of the Association of Maritime Managers Information Technology Electronics and Communication from 2006-2010, and is President of the Aegean Institute of the Law of the Sea and Maritime Law in Rhodes. He holds three international patents on renewable energies at sea and he received a Lloyd's List Award for Maritime Technological Innovation in 2006. He has published five books and many articles and papers.

6. SPEAKER: *Alexander Papachristidis-Bove of Hellespont*



We are pleased to announce that Alexander Papachristidis-Bove, Managing Director of Hellespont Steamship Corporation and of Seatramp Tankers Inc., has kindly agreed to speak during the WISTA 2010 Conference session *Seafarer - Shipping Industry: Sailing Together*. He is one of several distinguished speakers for this panel event on the morning of September 30. Mr Papachristidis-Bove is also President of Pan-Regional Marine Transportation which focuses on owning and operating high specification tankers in the sub-10,000 dwt sector. Currently the company has three such tankers trading in the Caribbean markets for a wide range of oil major clients.

Hellespont Steamship Corporation and Seatramp Tankers Inc, provide technical and commercial management services, respectively, to Hellespont Group vessels, as well as to unrelated third parties. Among the group's many facilities is Manila Shipmanagement & Manning Inc, its Manila-based manning agency. It provides the seafaring personnel for all Hellespont vessels and for those of close owner friends. Owned 25% by Hellespont Steamship, it is recognised widely for its crew recruiting, training, processing, travel arrangements, issuance of certification and other services. Apart from the day to day running of the companies, the core function of Mr Papachristidis-Bove is to oversee chartering and sale and purchase activities, and during the 15 years he has spent with the Hellespont Group he has worked through the operations, chartering (spot and time charter), and sale and purchase (newbuilding and secondhand) departments for vessels ranging from 6,200 dwt to 442,000 dwt double hulled ultra large crude carriers.

He has a Masters of Business Administration from the Anderson Graduate School of Management at University of California, Los Angeles (UCLA) and a Bachelors of Arts in Economics from McGill University in Montreal, whence he originates.

7. SPEAKER: *Nana Kazis, Barry Rogliano Salles*



Our session at the WISTA 2010 Conference on *Taking Networking a Step Further – Business Opportunities* will include a special contribution from Nana Kazis, the representative in Greece of the major shipbroking group Barry Rogliano Salles.

Headquartered in Paris, Barry Rogliano Salles (BRS) was founded in 1856 and is a century and a half later among the top international companies in its field, and managed by some 30 associates, who are all working partners, guaranteeing its independence. Nana has had some 35 years of professional activity in shipping. She started with the establishment of the Liaison Office in Piraeus of BRS.

She is responsible for marketing and promotion of the BRS group activities and services in the Greek market, which presupposes a thorough knowledge of the Greek shipping industry and its players. During an interval of 13 years, Nana was involved in commercial and ship finance on behalf of the Italian bank Banco Ambrosiano Veneto (today's Intesa group) covering Greece, Malta and Cyprus. She resumed her activities with the French group in 2001.

She is a registered sale and purchase broker with the Hellenic Shipbrokers' Association. She served as a board member of Societe Generale de Surveillance/Athens for six years, and of RINA, the Italian classification society, for three.

Barry Rogliano Salles is present in various shipping centres worldwide (London, Rijeka, Dubai, Mumbai and New Delhi, Singapore, Vietnam, and Shanghai) and its activities encompass all sectors of shipbroking: newbuilding, second hand sale and purchase, chartering and logistics of all types of vessels and floating material.

Nana has a BSc in Business Administration from Deree the American College of Greece, and has attended several courses at the Seatrade Academy in Cambridge, UK.

She has sent this message to WISTA Hellas: "Back in 1986, when Jenny Pournara encouraged me to organise a lunch cocktail for the ladies involved in Greek shipping, we had managed to assemble some 70 lady professionals. Who would have guessed that this very first gathering would lead us to the establishment of WISTA Hellas in 1993 which figures as one of WISTA International's largest associations and currently holds the presidency of WISTA International. Congratulations to all involved and every good wish for continued success."

8. *Announcing a Special Student Rate for the WISTA Conference*

In line with the primary aims of WISTA Associations all over the world, through this Conference, WISTA aims to promote the scopes of the organization, giving support to and facilitating the exchange of contacts and experience amongst its members and the larger shipping community. The Conference's main target is also to continue its **educative role**, as well as expand the networking opportunities and dominate its role as being the centre for the exchange of information among its members.

With these objectives in mind, we are delighted to announce that we have arranged a special **STUDENT RATE** to allow maritime students the chance to personally experience the exciting exchanges on pertinent issues in our industry which will be discussed by the respected industry professionals who have kindly agreed to contribute to the success of this Conference. This will be an excellent introduction to the prospects of an interesting and profitable career both at sea and on shore.

The STUDENT RATE of €300.00 will allow Students the chance to attend all the 3-day Conference daytime activities, with access to all sessions, workshops and luncheons. *Students will not participate in the evening activities or the excursions on the last day.* Students wishing to register should send an email to: info@kefitours.gr with a scan of documentation confirming student registration at a maritime educational institution.



9. Maria Dixon, President of WISTA UK



One of the great inspirations for the team at WISTA Hellas in putting together a successful International Conference for 2010 has been the shining example set by WISTA-UK over the previous year.



Maria Dixon, President of WISTA-UK, and her committee were never for a moment daunted by starting preparations for the London 2009 Conference in the autumn of 2008, a time when freight and finance markets were at agonising levels and businesses were drastically reining in their spending.

Maria and her colleagues spared no effort to send out a positive message round the world that WISTA was a force for constructive effort, rallying maritime industry talent, educating and mentoring future leaders, promoting responsibility towards employees especially including seafarers, and environmental consciousness. The result was a magnificent International WISTA Conference 2009 with instructive sessions, innovative social events and valuable networking, based at IMO Headquarters.

As we set out to organise this year's Conference, the experience of WISTA-UK and advice from Maria and other members have helped enhance the already strong relationships between WISTA Hellas and a wide spectrum of organisations serving the shipping world. We can be assured of presenting a star-studded Conference -- now just a few working days ahead, from September 29 to October 1 in Athens.

Maria has maintained the momentum on behalf of WISTA over the past 11 months. She has reached out again to the maritime sector at large to organise further high profile meetings in London, and recruited more and more members, leading a careful audit to ensure all contact details were updated. This has brought WISTA-UK membership to a record level of close to 70 people. New photo membership cards are about to go out, which will fortify the pride of members in belonging to this high-achieving association.

WISTA-UK is planning an annual general meeting for October 2010, where there will be a review of the year, and a report from the 2010 conference in Greece, which at least a dozen UK-based people are planning to attend.

Maria has been an enthusiast for WISTA since the 1990s. Her independent company, ISM Shipping Solutions, has operated since 1998, facilitating the registration of more than 1m dwt under various flag administrations. She has worked on consultancy projects for bodies including the BID (Banco Interamericano de Desarrollo), the Panama Maritime Authority, the Panama Maritime Chamber and the Panamanian Maritime Lawyers Association. In addition to her expertise in Panamanian shipping, she has been invited by other registries to assist on many occasions in the light of her extensive knowledge of procedures and ship registration.

Maria is involved in the E-Books initiative, a revolutionary and efficient way to switch from paper to new technology, acting for ship system supplier and manufacturer Kongsberg when applying to flag states for official approval: so far 11 countries have introduced this facility in their national legislation, and application for approval is pending in half a dozen other flag states. Maria has also helped the manufacturers ensure the technology and regulations are carefully aligned. She is at the same time developing her own IT and biometrics specialisms with a revolutionary new technology to comply with the ILO 185 Seafarer ID document.

Constantly asked by ship owners and managers to assist them on day-to-day problems, Maria is respected for her rapid ability to offer solutions to keep ships, and business transactions, on the move. In addition to all this, she advises companies wishing to settle in Panama, and co-founded the Panama Shipping Directory.

Working with many flags and registries, she is a facilitator, lobbyist and consultant .. above all, as she says, "with a passion for shipping."



10. WISTA USA members head for Greece with Jeanne Grasso



WISTA USA is again proving to be one of our most active National Associations, as its August update to members proves. Having been one of the first to join our Pearls of Wisdom Sponsorship list, the USA association is planning to lend further magnificent support by sending a delegation of around two dozen members to the International Conference at the Divani Apollon Palace & Spa in Vouliagmeni, Athens from September 29 to October 1.



WISTA USA President Jeanne Grasso is encouraging as many colleagues as possible to attend and to keep tuned into www.wistaconference.org

Jeanne herself will be one of our Conference speakers and we look forward to her contribution on the theme *Seafarer – Shipping Industry: Sailing Together*.

WISTA USA is already planning its next annual meeting, which will be in Washington DC in April 2011, with a full day of formalities and activities including visits to important national institutions. At the 2010 annual meeting in Florida in April, WISTA USA made a commitment to sustainability and agreed that each regional chapter should develop its own project focusing on the three main sustainability components – environmental, social, and economic. In June, a Sustainability Challenge was delivered to the seven Chapter presidents, and feedback will be detailed in the next WISTA USA newsletters. All seven chapters have meanwhile been pursuing a strong programme of talks and familiarisation visits to maritime facilities.

US Coast Guard Rear Admiral Mary Landry, who is well known in WISTA circles, and WISTA USA board member Julie Nelson attended the recent ship christening of the Coast Guard Cutter Stratton at the Northrop Grumman shipyard in Pascagoula, Mississippi. This ship christening was unique as a ceremony of “firsts.” The ship is named after Captain Dorothy Stratton who was the first female in the Coast Guard in 1942. Michelle Obama, the ship’s sponsor, became the first First Lady to christen a Coast Guard ship. More than 3,000 people present learned about the service of the first Coast Guard women, who broke traditional gender barriers by serving as Coast Guard reservists during World War II.

WISTA USA and the Houston Chapter are among sponsors of the Fourth Annual *Women on the Water Conference* from November 4-6, 2010 in Galveston, Texas, hosted by Texas A&M and chiefly sponsored by the US Maritime Administration. The *Women on the Water Conference* bags will feature the WISTA USA logo.

11. WISTA The Netherlands' Glamour Party – wista@navingo.com



In our last edition we announced the 10th Anniversary Glamour Party of WISTA The Netherlands on September 11 at Boot10, Parkhaven in Rotterdam, which we hope many of you will be attending.

PLEASE NOTE:

The correct contact email for more information is:

wista@navingo.com



12. WISTA Switzerland Seminar at Geneva Yacht Club



WISTA Switzerland is extending an invitation for an afternoon conference entitled The Rotterdam Rules, to take place at the Yacht Club - Société Nautique de Genève, on Tuesday, September 14, commencing at 11.45.

After a welcome cocktail and buffet lunch, experts Avv Giorgio Berlingieri and Prof Francesco Berlingieri will be on hand to bring those present up to date on this United Nations convention, which describes the rights and obligations of parties involved in the carriage of goods by sea.

The convention provides new clarity about who is responsible for what, when and where in maritime transport and how far these responsibilities extend, and its supporters say it will facilitate world trade. The Rotterdam Rules will replace the Hague Rules, the Hague-Visby Rules and the Hamburg Rules 1978, which are seen as outdated in the age of the shipping container and electronic data transfer. So far, 21 countries have signed, but the convention will take effect only when they have completed their national procedure for ratification. The Rules will enter into force one year after the 20th country ratifies. Mr Giorgio Berlingieri will give an overview of the regime in relation to the main differences with the Hague-Visby Rules 1924 Protocols and the Hamburg Rules 1978. His colleague will consider what changes to the regime currently in force the adoption of the Rules will entail for shippers, consignees and cargo insurers; and for parties such as forwarding agents, stevedoring companies, terminal operators, and logistic providers, involved in the complementary phases of carrying goods by sea.

For further information and registration: epinza@lierremarine.eu or carlaievolaella@gmail.com

13. Nominate your candidates for the Greek Shipping Awards

Many of you will be familiar with the spectacular *Lloyd's List Annual Greek Shipping Awards* which for the past 6 years has convened near to the year-end to celebrate excellence in Greek Shipping. The 7th Annual Greek Shipping Awards will be held at the Athenaeum InterContinental on the evening of Friday, December 10, 2010 and the deadline for nominations is Friday October 29.

The international and Greek shipping community is invited to make nominations for their chosen candidates in 13 categories and, as WISTA Hellas is a loyal supporting organisation of the Greek Shipping Awards, our members regularly submit nominations, and attend this exciting event. This year Vera Chalkidis, President of WISTA International, will be on the Adjudication Panel with 9 other experts representing the Greek shipping industry.

Nominations are open for EVERYONE in the shipping industry, so we hope that once our international WISTA members have come to Greece for the Conference, they may also be able to confidently make some nominations for Greek candidates.

For our non-Greek members, an interesting category is "*International Personality of the Year*" which will be awarded to: Any NON-Greek personality (individual) involved in any aspect of shipping or the wider maritime world, who has stood out during the previous 12 months in terms of contribution to Greek shipping or the maritime industries generally. Previous winners of this relatively new Award are: (2008) Admiral Thad W. Allen of the United States Coastguard and (2009) Commissioner Joe Borg of the EU Commission.

Other Award categories for which you can nominate are: Dry Cargo Company, Tanker Company, Passenger Line, Shipbroker, Shipping Financier, Technical Achievement, Piraeus International Centre, Achievement in Safety or Environmental Protection, Ship of the Year, Education or Training Award, Lifetime Achievement Award and Greek Shipping Personality of the Year.

For further information on the Greek Shipping Awards, to see the previous prestigious winners and to nominate on-line, please visit the website: www.greekshippingawards.com

14. Behind the Scenes: James Brewer – Newsletter Journalist



James Brewer is a freelance journalist specialising in the maritime, insurance, commodities and fine arts fields, and he has had a long association with WISTA.

He has probably written more words about WISTA than any other independent journalist and is an admirer of the professional qualities of WISTA office holders and members, and of their dedication to pursuing excellence in their individual occupations and to supporting education and mentoring on an international basis.

Based in London, he first encountered WISTA-UK in the mid-1990s when invited to attend a meeting organised by that association about the Panama Canal.

On the spot he decided that WISTA was as worthy of immediate press attention as the great Waterway itself, and with introductions and encouragement from Maria Dixon (who is current president of WISTA-UK) he wrote one of the first major feature articles chronicling WISTA activity and aspirations, for his then employer, *Lloyd's List*.

Meeting these new contacts made clear that there was a wealth of newsworthy material about the achievements of female executives, and on the inspiration of an office colleague, Carly Fields (who is today editor of *Port Strategy* and *Shipping Network* magazines among other commitments) and supported by then editor-in-chief Julian Bray and then executive editor Christopher Mayer (now editor of *Ship Management International*, published by Elaborate Communications), he agreed to write the first Women in Shipping supplement for *Lloyd's List*. There was such a splendid response from interviewees that the supplement over-ran by five pages! The supplement was published on a date just in advance of the WISTA International Conference for several years up to 2008, when it was discontinued on a change of editorial management.

James Brewer had researched and written the supplements as an extra to his main duties as Insurance Editor of *Lloyd's List* (1999-2007). He reported on WISTA Conferences in Rotterdam, Singapore, Copenhagen, New Orleans and London. His Portuguese-born wife, Graciete, who specialised in ships' accounts earlier in her career, is delighted at the many friends the couple have made in the course of such gatherings.

Since leaving the Informa Group at the end of 2007, he has contributed on a freelance basis to many papers, magazines and websites. These include *Insurance Day*, *Port Strategy*, *Ship Management International*, *IMO News*, *Shipping International Monthly Review*, *Gangway* (Shiptalk Recruitment), the International Maritime Industries Forum *Newsletter*, *Bow Wave*, *BIMCO Bulletin*, *Britannia* (P&I) *News*, *Lloyd's List*, and *GlobalNewsbox.com* (arts website), and assisted in drawing up press releases for leading maritime operators and insurers. He is a Life Member of the National Union of Journalists.

From October 2008, he worked with Maria Dixon to launch and progress the popular WISTA-UK Digest, produced weekly in the run-up to the WISTA International 2009 Conference in September 2009, and subsequently monthly. WISTA-UK honoured him with its award of Personality of the Year 2009.

This year he has been proud to collaborate with Anna-Maria Monogioudi, President of WISTA Hellas; Jenny Pournara, Vice-President; and consultant Shelagh Ingledow, in producing this WISTA Hellas Newsletter, which keeps the international maritime scene informed of the impressive build-up to the 2010 Conference and has sought to profile companies and individuals in a more approachable, human way than stereotypical conference documents do.

15. Behind the Scenes: Shelagh Ingledow, Newsletter Co-ordinator



Once dubbed Superwoman by a newspaper headline, Shelagh Ingledow is a key member of our team preparing for the WISTA 2010 Conference and developing our Newsletter launched just a few weeks ago into a bright, must-read bulletin of news from the event and about participants, who might be described as a something of a who's who in shipping.

She is a keen member of WISTA and takes a back-stage role in supporting its activities, the most prominent of which has become assisting the Conference which takes place just a month from now.

A UK national who has been based in Greece for 25 years, Shelagh has her own company named Within Reach.

This company offers to maritime and other executives a range of support services including secretarial assistance (quality administrative support, for a day, a week, a month or longer) and project management. Shelagh has been the event co-ordinator for the Lloyd's List Greek Shipping Awards since their inception in 2004 and is already preparing for this year's 7th annual event. Other awards events she handles for the group are the Italian and Turkish shipping awards.

Most of Shelagh's career has been spent working closely with senior executives of international corporations in several industries, giving her a wealth of experience in managing their business and personal requirements. Her various posts have included executive-level experience in cruising, other sectors of shipping and the wider hospitality sector, and crisis response. Shelagh is used to travelling extensively on her own business assignments, so recognises the demands placed on executives and the numerous difficulties to be faced, whether at home or abroad. "No matter how capable and dynamic they are, top executives need good assistance", says Shelagh.

Her maritime interests stemmed from her time as cruise consultant and social hostess on vessels in the Mediterranean, Caribbean and South America. Other appointments included being land based representative to a large tour operator, in charge of four hotels in Athens. Later she was assistant to the chairman and management co-ordinator of an international cruise line, based in Piraeus and Genoa. Duties along the way have included co-ordinating naming ceremonies for newbuildings, and organising VIP dinners and global sales and crisis consultancy conferences.

The Superwoman tag came when she was profiled by *Lloyd's List* on setting up her independent business in 2004. The paper said: "Reading the list of services provided in Within Reach's launch brochure, one is tempted to think that it would take Superwoman to be able to perform such a wide range of tasks." Six years on from that article, those who have worked with Shelagh are convinced that she really has taken on that magic mantle.

30th WISTA Annual Conference
September 29 – October 1, 2010
Divani Apollon Palace & Spa, Vouliagmeni, Athens

This is an unbeatable opportunity to meet Speakers and Colleagues from all over the world and ALL in the same profession – Shipping!

Make sure you order a LARGE stock of business cards
as there's going to be a lot of **NETWORKING** over these 3 days!

www.wistaconference.org/registration/php

16. Behind the Scenes: Conference Organiser, Kefi Tours & Conferences



Kefi Tours & Conferences Ltd has been ensuring that there is a distinct professional touch in the organising of our WISTA 2010 International Conference.

WISTA Hellas joined many organisations in entrusting to Kefi Tours & Conferences the painstaking groundwork of detailed planning, advising and developing contacts for a major event. Apart from the Conference Registrations and the hotel bookings, they are responsible for the logistics of the entire programme, including the social events.

Scientific organisations and associations from many fields invite Kefi Tours & Conferences to assist with their meeting programmes. Among them are the Hellenic Physical Union, Navigator SA, Radecs (Radiation Effects on Components and Systems), the Hellenic Ministry of Infrastructure Transport & Networks, the Greek Computer Society, and the International Oceanography Federation.

International companies on the client list include Biemet AEBE, Cosmoline, Olympos, Deloitte, Infote, Kosmocar AE, Kosmart, Logitech, Okialos Logistics, PepsiCo, Synapses Training & Development, Teiresias SA, Thestia and In News. Ten of the biggest private schools and colleges in Athens have been assisted.

Kefi Tours & Conferences provides high quality services in the tourism industry, offering a wide range of packages, including organised excursions, boat and air tickets, hotel bookings, winter tourism and exotic destinations, and school excursions.

The company, which has had 20 years of success in its chosen fields, is a certified member of professional bodies SETE, IATA, HATTA, UFTAA and ASTA. It welcomes the large number of clients who each year visit its renovated premises in the centre of Kifissia in Athens.

17. Parallel Activities available for Conference Delegates

When registering your place as a Conference Delegate, choose from one of these below excursions organised for **FRIDAY, October 1 from 13h30 – 17h30** for a chance to see more of the history, local colour and highlights.

ATHENS CITY TOUR (1)

with a visit to the Acropolis, the pre-eminent monument of the European Cultural Heritage.

ATHENS CITY TOUR (2)

with a visit to the new Acropolis Museum to explore the findings of the Acropolis.

CAPE SOUNION

Drive down the coast to visit the ancient Greek Temple of Poseidon and experience the magical view.

PLAKA & ANAFIOTIKA

Explore a small village in a big city – a perfect place to pick up your souvenirs!

PIRAEUS PORT

Drive down to the major port of Greece to see the commercial district and sites from Greek history.

APOLLON SPA

You may prefer to stay at the Divani Apollon Palace and Spa and treat yourself to a relaxing massage.

18. Behind the Scenes: Conference Publicity Design, Art in Design



The Athens-based design company Art in Design - Alternative Thinking was established in 1992, with the encouragement of the late George P Livanos, a renowned Greek shipping entrepreneur who at one time ran the largest fleet in Greece with more than 100 ships.

Mr Livanos was a campaigner for the protection of ocean and coastal waters, leading to the foundation of the Hellenic Marine Environment Protection Association (Helmepa) and marine environment protection bodies based in other countries. The design specialists describe Mr Livanos as "an endlessly visionary and pioneering man, who supported the creative ideas of Constantinos Mitsatsos [creative director at Art in Design] which led to the introduction of Art in Design - Alternative Thinking."

In its early days, the company's core activity focused on publication design services. During 1996-98, and based on the needs of its clientele and the market, the company invested its efforts in supplying services in other creative fields. These included the marketing approach to corporate design needs, the web, exhibition stand design and construction, event planning/supporting and organising, and promotional items.

Now, after 18 creative years of continuous 'alternative thinking,' Art in Design - Alternative Thinking and its team are proud to sustain a varied and strong clientele including Tsakos Group, Costamare Shipping, Missoni, Fairdeal Group, Newlead, Domino's Pizza, Vitex, Elomas Group, Union Commercial, Ross Shipbrokers, Helmepa, Intermepa, EEA-European Environment Agency, Marmaras Navigation, TEN-Tsakos Energy Navigation, AG Pappadakis, Costa Navarino, Propeller Club of the United States, Free Seas, Hellepont Steamship, Cosco and Delta Tankers.

Besides serving this impressive clientele, the Art in Design team has worked closely with WISTA Hellas over the years, and is now particularly involved with the forthcoming Conference. The team designed all Conference imaging, the promotional video, signage and printed materials, and designed and hosted the conference website www.wistaconference.org

For more information, please see www.artindesign.gr

19. WISTA Conference Video and the Greek Owned/Operated Fleet

www.wistaconference.org/video/html

"Achieving Sustainability – Paving the Way to Shipping Excellence"

Treat yourself to a few minutes away from your heavy workload to enjoy the music and some exceptional pictures of Greece, and facts about the Greek Fleet in this video created by Art in Design for the 2009 presentation as host of this year's WISTA International Conference. *The figures may have changed slightly from when the video was made.*

As stated in the video, the Greek Owned/Operated Fleet has 4,960 vessels totalling 261,500,000 DWT. It is considered 1st in terms of DWT worldwide, and 5th in number of vessels worldwide. Greek flagged vessels rank 1st in the EU and comprise 18% of the worldwide fleet. 33% of Greek vessels fly the Greek flag and the average age of the Greek Owned/Operated Fleet is under 12 years of age. The Greek Maritime Industry consists of 1,200 shipping companies; employs 25,000 Seafarers and 12,500 office personnel while over 250,000 people are employed in direct connection with this industry.

JOIN US in the modern maritime centre of international interest and influence.



20. International Monument to the Wife of the Seafarer



In this International Year of the Seafarer 2010, let us remember too that Greece is home to a unique monument: The International Memorial to the Wife of the Seafarer.

Almost exactly two years ago, in September 2008, the IMO Secretary-General Efthimios Mitropoulos and Greece's then Minister of Mercantile Marine Anastasios Papaligouras unveiled the memorial, which celebrates the contribution and fortitude of the "unsung heroine, the wife of the seafarer."

It is located at what many would say is the most logical place: at Galaxidi on the Corinthian Gulf, a harbour with a long maritime tradition and close to Delphi, which the ancient Greeks considered the centre of the world.

For a long time it had been dear to the heart of Mr Mitropoulos to see a material recognition of the role of the wife of the seafarer, and on a personal level he was proud that the honour went to Galaxidi, for he is descended from one of the town's maritime families. Greek sculptor Kostas Ananidas cast the bronze statue which shows a woman and her two children bidding farewell to her husband as he sets out to sea.

Mr Mitropoulos said at the time: "Centuries of man's involvement in maritime affairs have been waiting for this to happen. From now on, however, history will point to this event, this ceremony and will proudly say, 'At last, they saw light and they saw reason -- and they woke up and they, the peoples of the maritime world, converged to this site to recognise the contribution of the Wife of the Seafarer to the overall mission of shipping and the welfare of mankind.' The IMO leader said that the memorial honours all those anonymous heroines who, when their husbands sail away, are left behind to shoulder the responsibilities of the family; run their households; raise, educate and nurse children; and face, unaided, the problems of loneliness so that their partners in life can direct their undivided attention to their many and complex duties at sea.

He paid tribute to the wives of seafarers attending the ceremony from many maritime nations including China, Denmark, India, Italy, Norway, Turkey and the United Kingdom. They were joined by seafarers' wives from many parts of Greece: Andros, Galaxidi, Ithaca, Kassos, Lefkada, Messinia, Oinousses and Vrontados. Mr Mitropoulos had a special welcome for two of these women: Mrs Inger Tomelthy Teisrud, from Norway, the great granddaughter, granddaughter, daughter, wife, mother and grandmother of seafarers; and Mrs Ourania Gazi, from the island of Lefkada, who at that time had five sons of whom the first is a deck officer, the second and third serve on ships as cadets, the fourth was about to join a merchant marine academy and the fifth a student at a maritime college. "Remarkable records, are they not?" commented the IMO Secretary-General.

Among those supporting the event were representatives of BIMCO, Helmepa, the International Chamber of Shipping/International Shipping Federation, Intercargo and Intertanko; the President of the Hellenic Chamber of Shipping, the President of the Union of Greek Shipowners, the Chairman of the Greek Shipping Co-operation Committee, the Secretary-General of the Panhellenic Seamen's Federation, and community leaders and citizens from Galaxidi. Also present at the unveiling were the Vice-Minister of Mercantile Marine, Panos Kammenos; the Mayor of Galaxidi, Drosos Angouras; and the Prefect of Fokida, Nicos Foussekis; the Commandant of the Hellenic Coast Guard, the Commandants of the Argentine and Italian Coast Guards, the Chief of the Uruguayan Navy and a representative of the Chilean Navy.

21. Galaxidi, close to the heart of the IMO Secretary-General



Although born in Piraeus, the IMO Secretary-General, Efthimios Mitropoulos has a special place in his heart for the ancient town of Galaxidi, which was an important maritime centre from ancient times, notably in the era of sail.

His family originates from Galaxidi – he is the son of a merchant navy chief engineer officer and his mother was the daughter of a shipmaster.

Mr Mitropoulos is an Honorary Citizen of Galaxidi, which is a short distance from Delphi, the mythological Centre, or Navel, of the Earth.

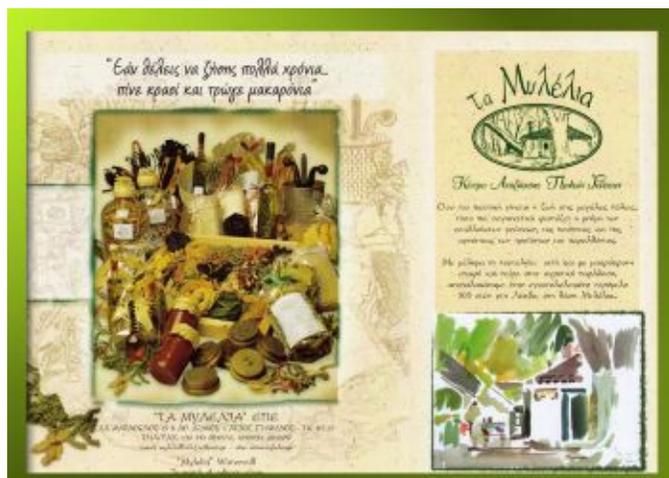
The myth speaks of Zeus releasing two eagles to determine the centre of the earth, one from the east, the other from the west, and the spot where the birds met became hallowed. In 2008, guests travelling to the unveiling ceremony of the International Memorial to the Wife of the Seafarer first stopped at the nearby ancient site and museum of Delphi on their way to Galaxidi.

Galaxidi was particularly noted as a nautical centre from the sixth to the ninth centuries, and the tradition lasted more than 1,000 years, with shipbuilding prominent in the 18th and 19th centuries. The city supplied naval ships for the Greek fight for independence, a role which led to it being torched by the enemy. Its commercial importance gave way to larger ports when steamships were invented, and today its antiquity, nearby beaches and hotels and restaurants make it a tourist centre. Mansions which were the home of ship masters can still be seen on the hilltops.

A main attraction is the Maritime and Historical Museum of Galaxidi, which reopened in 2004 after a five-year privately financed renovation programme. It is said to be the country's oldest maritime museum, with the richest collection of paintings of Greek sailing boats. Highlights include exhibits ranging from ancient vases to navigation equipment, deck calendars, old weapons and a gallery with six paintings by Galaxidi-born artist Spyros Vassiliou. The museum building, dating from 1870, was in urgent need of restoration after being ravaged by damp and by shock waves from the 1999 earthquake. Frustrated at lack of support from the state, cardiologist NV Karatzas in 1999 launched a collection and with other residents applied for sponsorship to the Stavros Niarchos Foundation, which covered the restoration of most of the exhibits. Scientific help came from the Cultural Foundation of the National Bank, and a further donation from the Niarchos Foundation ensured the building's reconstruction.



22. A Taste of Greece, courtesy of The Water Mill



Rarely does the hectic pace of modern life allow us to savour foods imbued with the traditional tastes and the wholesomeness of the homemade, but most of us hanker after the delicious treats of childhood memory.

Christina Panteleimoniti and her family have been determined to put that right by reviving an old cottage industry based on Greek watermills. She and her husband Dimitrios Panteleimonitis, an entrepreneur with maritime links and a board member of the Yacht Club of Greece, in 1992 bought a 305-year-old watermill in a village on Lesbos, and proceeded to renovate it.

From the very beginning, says Christina, it has been the goal that Ta Mylelia (meaning the Water Mill, and which she took as the name of her business) may become an 'ambassador' for traditional Greek quality products. This it has been, for instance when Christina has organised gourmet dinners at the Yacht Club under various themes of Greek cuisine. Many of her recipes are based on the hand written notes left by her grandmother.

Put to work again, the mill began producing stone-ground flour which went into homemade, traditional Greek pasta; and into gourmet specialities like saffron pasta, squid ink pasta and pasta kneaded with ouzo and feta cheese. These air-dried pastas were so successful that the family decided to branch out into further traditional products, still in small quantities. These were based on the old fashioned, seasonal family cellar of their grandparents' generation. The preservative-free products make use of near-forgotten recipes and adhere to strict hygienic conditions: Ta Mylelia is certified with the International Food Safety Management System ISO 22000:2005.

Christina's business pays grand homage to the Mediterranean diet, which everyone knows is about the most healthy anyone can follow. A second water mill was acquired in the village of Akrata, under the Styx water falls in the Peloponnesus district where according to legend, immortality was conferred on Achilles.

Gold and silver awards have been bestowed in international competitions for products including virgin olive oil with olive branch, herbal tea with orange peel, smoked aubergine caviar, honey dessert with nuts and raisins, mandarin preserve with whiskey, tomato sauce with celery and pineapple, smoked black olives, rose grape vinegar with fresh thyme and white grape vinegar with fresh mint.

Almost every day there are educational visits for schoolchildren to the two water mills; and for children and adults to the Ta Mylelia workshop in Agios Stefanos, a northern suburb of Athens near Lake Marathon.

One of the most recent awards was at the Great Taste Awards competition in London, for Ta Mylelia honey flavoured with citrus fruits and saffron, part of a new group of products based on the prized saffron grown in Kozani, in northern Greece.

www.mylelia.gr



Join Us



WISTA CONFERENCE 2010
Athens - Greece

29 September 2010 - 1 October 2010
Divani Apollon Palace & Spa, Vouliagmeni



23. Sponsors, Auspices and Media Support for the WISTA Conference

DIAMOND Sponsor:



Hellenic Hull Mutual Association



PLATINUM Sponsor:



GOLD Sponsor:



SILVER Sponsors:



BRONZE Sponsors:



wherever you go



G. Bros Maritime S.A.



THENAMARIS SHIPS MANAGEMENT INC



Paragon Shipping Inc.



Athenian Sea Carriers Ltd



Roussos Shipping s.a.



Supporters:



EASTERN MEDITERRANEAN MARITIME Limited



LOUIS HELLENIC CRUISES

Join Us



WISTA CONFERENCE 2010
Athens - Greece

29 September 2010 - 1 October 2010
Divani Apollon Palace & Spa, Vouliagmeni



Supporting Organisations:



Educational Institutions:



Media Supporters:



Join Us



WISTA CONFERENCE 2010

Athens - Greece

29 September 2010 - 1 October 2010

Divani Apollon Palace & Spa, Vouliagmeni



24. Playing with the Moon



In our last Newsletter #5 we featured an article about the Full Moon Festival in Greece scheduled for August 24, 2010. On August 27, the Ministry of Culture and Tourism reported that nearly 110,000 people visited archaeological sites throughout Greece to see the full moon, with the highest attendance being at the Acropolis & Cape Sounion.

Since then, we've received some lovely photos of "Playing with the Moon" which are rather fun. It's amazing what you can do with a full moon, a little imagination and a very patient photographer !!



Careful – don't drop it !!



The da Vinci Man



Like a giant snowball !



Better than electricity



There – it's not that far!



Finally caught it!



Framed for posterity

Two young football fans below, but best of all our ardent basketball player !



Join Us



WISTA CONFERENCE 2010
Athens - Greece

29 September 2010 - 1 October 2010
Divani Apollon Palace & Spa, Vouliagmeni



We hope you have enjoyed reading this 6th WISTA Hellas Newsletter.

Please feel free to circulate this to all your colleagues and contacts throughout the maritime industry.

Please send your news and comments to: athens2010@wistaconference.org
and James Brewer james@james-brewer.com

www.wistaconference.org

REGISTER NOW to ensure your place as a delegate,
and possibly win the 4-day cruise for 2 !!



When REGISTERING for the Conference, why not consider extending your stay in Greece for a few more days to visit some of the islands and many other fantastic historical sites on the mainland?



WISTA CONFERENCE 2010
Athens - Greece



DESIGNED BY:
art in design - alternative thinking

