



# WISTA Hellas Newsletter No.5

## August 2010

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### *Welcome from Anna-Maria Monogioudi President of WISTA Hellas*

Well, here we are in Greece, many of us still at our desks, in the midst of the peak holiday season. To all our friends and colleagues overseas, we send the message familiar from tourist postcards throughout the ages: *Wish You Were Here!*

Even more than that, we earnestly hope that you will be here in just a few weeks from now, for what is shaping up to be a wonderful WISTA 2010 International Conference on the Athenian Riviera.

As you will see in the following pages, the programme for our **30<sup>th</sup> Annual Conference, from September 29 to October 1**, is now fully in shape, and we are tremendously proud of the fine assembly of speakers, sponsors and supporters we are now able to present in this edition.



As our WISTA International President, Mrs Vera Chalkidis, has observed in her special message for this Newsletter, preparing for what will be a huge highlight in the 2010 maritime calendar has required a substantial amount of work for the organising team, although our spirits have been kept high by the willingness of the best organisations and individuals to rally round. Be assured, we are going to work right through to the last minute, in the WISTA tradition of dedication to the maritime industries. We remain open for offers of sponsorship and support, which is a two-way street: bolstering the resources to ensure this will be a truly memorable Conference, while benefiting in terms of widespread publicity and promotion those who kindly associate the names of their organisation with this event that will be a talking point for not just three days, but for the year ahead and more.

In addition to the major categories of sponsorship, our Pearls of Wisdom sponsorship section has begun to grow, with the generous support of National WISTA Associations in Hong Kong, the UK, US and Italy. This is great news, and we invite other associations, organisations and companies to add their names and logos to our Pearls of Wisdom.

In this edition of the Newsletter, we have continued our series of speaker and company profiles, and readers will note the wealth of experience and business success that these experts and entities represent. Speakers will be arriving from many countries, and we are keen that they have the best possible audience, so if you are still waiting to register, please do so today, which will be a huge help in planning the main conference sessions, the workshops, the excursions, and the needs of those who would like to take up our various special offers; including the chance to extend your stay in Greece by reserving at a special rate at Porto Elounda de Luxe Resort, a five star hotel in Crete.

Registering for the Conference could bring you a fabulous bonus: *all delegates will automatically be entered into a prize draw for a four day cruise, courtesy of Louis Hellenic Cruises*, for the winner and a companion. We look forward to welcoming you at our Conference venue, the luxurious Divani Apollon Palace & Spa, which is a short distance from Athens in surroundings that will make everyone at ease as they gather the latest news about and insights into the maritime scene, learn more about WISTA and its activities in nearly 30 countries, discover new pathways in education and mentoring, and meet old and new friends in the networking and social events and excursions. For more information on registration, hotel reservations, the conference programme, and sponsorship opportunities, please see our website [www.wistaconference.org](http://www.wistaconference.org) or email [athens2010@wistaconference.gr](mailto:athens2010@wistaconference.gr)

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## ***1. A Special Message from Vera Chalkidis, President of WISTA International***

*If you happened to be in Athens right now, you would witness that although this is the top vacation period for most people in the maritime business, that is not the case for many members of WISTA Hellas.*

*They, together with others joining in as organisers, not to mention the creators of this Newsletter, are helping to set up the 30th WISTA Annual Conference, this year in the Greek capital, and it is very likely that this occasion will be the second major maritime event in 2010 after Posidonia.*

*Their efforts are proving fruitful, and this becomes obvious just by looking at the subjects that are being brought into focus, all of them of high importance and presented by some of the best Speaker Panels that the Maritime Industry could embrace.*

*This Conference, like its predecessors, is certain to be well attended by WISTA members and non-members, both national and international, distinguished guests, and many members of maritime businesses and authorities. It will present an excellent opportunity for attendees to exchange information, acquire knowledge through various workshops, and offer unique and enhancing networking. At the same time visitors from abroad will be able, after Conference hours, to learn a lot more about our country's rich cultural history and attractions.*

*So do try to be part of this beautiful crowd that will get together from September 29 to October 1, by reserving your place now. [www.wistaconference.org/registration.php](http://www.wistaconference.org/registration.php)*

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## 2010 WISTA CONFERENCE PROGRAMME "AT A GLANCE"

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### *Wednesday, September 29*

- 07h30 – 16h00 Registration  
08h30 – 10h30 WISTA Annual General Meeting (*Open to WISTA members ONLY*)  
10h30 – 10h50 *Coffee Break*  
10h50 – 12h30 Continuation of the Annual General Meeting  
12h30 – 14h30 *Lunch at the Conference Venue*  
14h00 – 15h30 WISTA General Assembly  
Future Conference Presentations; WISTA Personality of the Year election;  
WISTA Website and Branding  
15h30 – 16h30 NETWORKING RECEPTION (*all WISTA & NON-WISTA Delegates are invited*)  
16h30 – 17h00 WELCOME SPEECHES from President of the Executive Committee, NWA President and representative of the Ministry of Mercantile Marine  
17h00 – 18h30 *"The Importance of Rules & Regulations in Achieving Sustainability – How do we Cope?"*  
19h30 – 22h30 WELCOME DINNER – "Mythos of the Sea" seaside restaurant, Divani Apollon
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### *Thursday, September 30*

- 08h00 – 16h00 Registration  
09h00 – 09h30 OFFICIAL OPENING – Presentation of the WISTA Personality of the Year Award  
09h30 – 10h00 **KEYNOTE SPEECH:** His Excellency Admiral Efthimios Mitropoulos, Secretary-General of the International Maritime Organisation  
10h00 – 11h30 *"Seafarer – Shipping Industry: Sailing Together"*  
11h30 – 11h50 *Coffee Break*  
11h50 – 13h15 *"Teaming-Up for Improving Safety at Sea"*  
13h15 – 14h30 *Lunch at the Conference Venue*  
14h30 – 16h00 *"Finance in Days of Global Economic Turmoil"*  
16h00 – 16h20 *Coffee Break*  
16h20 – 17h30 **WORKSHOPS**  
*"Taking Networking a Step Further – Business Opportunities"*  
*"Women on the Board"*  
*"CSR in the Shipping Industry"*  
*"Implementing ILO's Maritime Labour Convention – Need Assistance?"*  
*"Self Development"*  
18h30 Departure from the hotel for Networking Cocktail Reception  
19h15 NETWORKING COCKTAIL RECEPTION – Roof Garden of the Royal Olympic Hotel
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### *Friday, October 1*

- 08h00 – 14h00 Registration  
09h00 – 10h30 *"Safeguarding the Environment: Innovations"*  
10h30 – 11h00 *Coffee Break*  
11h00 – 12h30 *"The Social Profile of the Shipping Industry - Best Practices leading to Excellence"*  
Closing Session – Conclusion – Remarks  
12h30 – 13h30 *Lunch boxes will be distributed for consumption by the pool, at the beach or on a tour.*  
13h30 Departure for Parallel Activities – *Acropolis, Acropolis Museum, Cape Sounion, Plaka and Anafiotika, Piraeus Port – or enjoy a Spa treatment at the Divani Apollon Spa!*  
17h30 Return to the Divani Apollon Palace & Spa after Parallel Activities  
19h30 Departure from the hotel for the Gala Dinner  
20h00 until ...!! GALA DINNER at the Athens Golf Club, Glyfada
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Join Us



WISTA CONFERENCE 2010

Athens - Greece

29 September 2010 - 1 October 2010

Divani Apollon Palace & Spa, Vouliagmeni



## 30<sup>th</sup> WISTA Annual Conference 2010 CURRENT SPEAKERS

### The Importance of Rules & Regulations in Achieving Sustainability – How do we Cope?

Wednesday, September 29 – 17h00 to 18h30



Angeliki Frangou  
Navios Maritime Holdings



Elisabeth Grieg  
The Grieg Group



Apostolos Poulouvassilis  
Lloyd's Register



Demetri Stroubakis  
American Bureau of Shipping

### Keynote Speech

Thursday, September 30 – 09h30 to 10h00



H.E. Efthimios Mitropoulos Secretary-General - IMO

### Seafarer – Shipping Industry: Sailing Together

Thursday, September 30 – 10h00 to 11h30



Ilias G. Bissias  
University of the Aegean



Jeanne Grasso  
Blank Rome LLP



Yoriko Ishida  
Oshima N.T.C.



Dr. Thanos Pallis  
University of the Aegean

### Teaming-Up for Improving Safety at Sea

Thursday, September 30 – 11h50 to 13h15



Vassilis Chakos  
V. Chakos & Co.



George Gourdomichalis  
G. Bros Maritime



Kalliope Lyrintzis  
KCL Group



Theo Xenakoudis  
Marshall Islands Registry

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## CURRENT SPEAKERS ..../..

### Finance in Days of Global Economic Turmoil

Thursday, September 30 – 14h30 to 16h00



Christina Anagnostara  
Seanergy Maritime



Michael Dicks  
Barclays Wealth



Ted Petropoulos  
Petrofin SA



Orestis Schinas  
Hamburg SBA



Alexandros Tourkolas  
National Bank of Greece

### Safeguarding the Environment: Innovations

Friday, October 1 – 09h00 to 10h30



Marie Kelly  
Norton Rose



John Palmisano  
Carbon Positive



Jennifer Schlueter  
OSG



Hiroshi Shibako  
ClassNK



George Tsavlis  
Tsavlis Salvage Group

### The Social Profile of the Shipping Industry – Best Practices leading to Excellence

Friday, October 1 – 11h00 to 11h30



Michael Bodouroglou  
Paragon Shipping



Nigel Lowry  
Lloyd's List



Ilias Tsakiris  
Hellenic Hull Mutual



John Tsatsas  
L.M.A.A.



Emmanuel Vordonis  
Thenamaris

### Workshops & their Leaders

Thursday, September 30 – 16h20 to 17h30

“Taking Networking a Step Further - Business Opportunities” – led by Jenny Pournara

“Women on the Board” – led by Karin Orsel

“CSR in the Shipping Industry” – led by Yanna Pavlopoulou

“Implementing ILO’s Maritime Labour Convention – Need Assistance?” – led by Gabriel Dovles

“Self-Development” – led by Alkistis Agiorgiti



Jenny Pournara



Karin Orsel



Yanna Pavlopoulou



Gabriel Dovles



Alkistis Agiorgiti

## CURRENT SPEAKERS ../..

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### WORKSHOP SPEAKERS

Thursday, September 30 – 16h20 – 17h30

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#### Taking Networking a Step Further – Business Opportunities



George Xiradakis  
XRTC Business Consultants

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#### Women on the Board



Randee E. Day  
Double Hull Tankers



Jasamin Fichte  
Fichte & Co.

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#### Corporate Social Responsibility in the Shipping Industry



Nicolaos Analytis  
CSR Hellas



Anthony Gortzis  
One-Team SA



Chris Makedos  
Investors in People

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#### PARALLEL ACTIVITIES available for Conference Delegates

Friday, October 1 – 13h30 to 17h30

When registering your place as a Conference Delegate, choose from one of these below excursions for a chance to see more of the history, local colour and highlights.

#### ATHENS CITY TOUR (1)

with a visit to the Acropolis, the pre-eminent monument of the European Cultural Heritage.

#### ATHENS CITY TOUR (2)

with a visit to the new Acropolis Museum to explore the findings of the Acropolis.

#### CAPE SOUNION

Drive down the coast to visit the ancient Greek Temple of Poseidon and experience the magical view.

#### PLAKA & ANAFIOTIKA

Explore a small village in a big city – a perfect place to pick up your souvenirs!

#### PIRAEUS PORT

Drive down to the major port of Greece to see the commercial district and sites from Greek history.

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Join Us



WISTA CONFERENCE 2010  
Athens - Greece

29 September 2010 - 1 October 2010  
Divani Apollon Palace & Spa, Vouliagmeni



#### 4. Pearls of Wisdom Contributors

Our PEARLS OF WISDOM CONTRIBUTIONS have started successfully with the support of the National WISTA Associations whose logos appear below: Hong Kong, Italy, the UK and the USA. These four WISTA Associations are setting a splendid example of mutual support in our WISTA community. Once again, they are true jewels in our sparkling WISTA crown!

We are threading a String of Pearls, in the form of WISTA Associations and other organisations and companies who, for the cost of a very modest contribution, are reinforcing the team spirit that is making our 2010 Conference a must-attend event and a beacon of maritime excellence.

Why Pearls? – Because this will be the 30<sup>th</sup> WISTA Annual Conference so it's our PEARL ANNIVERSARY !

This is an excellent opportunity for *your* organisation to be recognised as a supporter of the 30th WISTA Annual Conference and to be associated with many of the most go-ahead people in the business. Joining our list of Pearl Supporters ensures your logo will be included in all our promotional material, and be in front of, and in the in-box of, all the best companies in the business. **Just contact us to learn more of the advantages of this unique offer.**



## 5. SPEAKER: *Apostolos Poulouvassilis of Silver Sponsor, Lloyd's Register*



WISTA is delighted to welcome Mr Apostolos Poulouvassilis of Lloyd's Register as a speaker at our 2010 Conference in Athens in the session: *The Important of Rules & Regulations in Achieving Sustainability – How do we Cope?*

Mr Poulouvassilis is Regional Marine Manager, for Europe, Middle East and Africa for the renowned classification society, which he joined in the UK in 1989. He worked as a marine surveyor in various key locations until 1996, when he became responsible for the development of Lloyd's Register's management systems business in Greece. He has also been responsible for development and management of the International Safety Management centre in Piraeus. In 2003 Mr Poulouvassilis was appointed Area Manager for Lloyd's Register's operations based in Piraeus, with full responsibility for operations, service delivery and business development in the area, a position he still holds, and in 2007 he also became Managing Director of Hellenic Lloyd's SA. From January 2009, and following the restructuring of regional management within Lloyd's Register, he was promoted to Regional Marine Manager for Europe, Middle East and Africa.

Mr Poulouvassilis obtained a BEng from Imperial College of Science and Technology in London, and an MSc in marine engineering from University College London. He also spent two years in the Hellenic Navy working for the Naval Detachment at Elefsis Shipyards. For more information : [www.lr.org](http://www.lr.org)

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## 6. SPEAKER: *Theo Xenakoudis of Silver Sponsor, International Registries*



WISTA is delighted to welcome Mr Theo Xenakoudis, managing director of the Piraeus office of International Registries Inc. as a speaker in the session: *Teaming-Up for Improving Safety at Sea.*

Mr Xenakoudis himself plays an important role in the Greek shipping market, and IRI as representing the Marshall Islands flag, one of the leading registries, has for many years been a pivotal supporter of WISTA and its conferences and other activities.

He joined the Piraeus office in 2001 as Business Development Manager after serving in the Greek Navy. He set to work helping promote the Marshall Islands Maritime and Corporate Registries in the Mediterranean region, and in January 2007, was promoted to his current role.

Recently, he has been expanding the reach of the Piraeus office to include shipowning communities in Turkey and Italy while maintaining a strong relationship with the Greek shipping community.

Theo holds a Bachelor of Science in Transport and Shipping (Insurance and Maritime Law Pathway) and recently received his Master of Laws in Maritime Law from the Business College of Athens, in association with London Metropolitan University. .../...



*Theo Xenakoudis.../..*

As the Posidonia exhibition opened in June, he was able to announce that "Greek owners, who have long played a major role within the Marshall Islands Registry, helped elevate the registry to more than 57m gt and nearly 2,200 vessels at the end of May 2010 and are responsible for 23% of the tonnage in the Registry today."

Tank ships and bulk carriers continue to dominate the Marshall Islands commercial fleet while the liquefied natural gas segment has grown significantly in the past year. Mr Xenakoudis said that the Marshall Islands remains the only major open registry to be included on the US Coast Guard's Qualship 21 roster for five years in a row. The Registry maintains its white list status on the Paris and Tokyo MoUs (Memorandum of Understanding).

He says that the average age of the Marshall Islands fleet is 10 years and with respect to Greek tonnage entering the Registry in 2010, 77% of is attributed to newbuildings. It is expected that the Registry will in 2010 surpass 60m gt, with an anticipated 5.5m gt entering from Greece, Turkey, Cyprus, Italy and Monaco. For more information: [www.register-iri.com/](http://www.register-iri.com/)

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## ***7. SPEAKER: Michael Dicks of Bronze Sponsor, Barclays Wealth***



We are very pleased to have secured the agreement of leading economist Michael Dicks of Barclays Wealth to address our WISTA 2010 Conference during the session: *Finance in Days of Global Economic Turmoil*.

Barclays Wealth is a Bronze Sponsor of our Conference. The company, the wealth management division of global financial services provider Barclays, has total client assets of £153.5bn, according to the latest available figure calculated at the end of June 2010.

With offices in over 20 countries, Barclays Wealth focuses on private and intermediary clients worldwide, providing international and private banking, investment management, fiduciary services and brokerage.

Mr Dicks is Chief Economist of Barclays Wealth, a post which he assumed on joining the company in mid-2007. He runs a 40-strong research team that analyses and forecasts global economic developments, using the output to help devise investment strategies, both in the form of top-down strategic and tactical asset allocation recommendations and bottom-up investment ideas.

Prior to joining Barclays Wealth, Michael was Chief European Economist at Lehman Brothers, where he spent a decade running a team specialising in applying quantitative methods to predict macro-economic developments and asset prices. Before that, he spent four years working in both the Economics and Fixed Income Research departments of JP Morgan – covering both emerging markets and developed markets – and eight years as an economist at the Bank of England. As well as researching and forecasting the UK economy, specialising in the housing market and drivers of consumer spending, he was Personal Assistant to the Bank's Chief Economist.

Michael Dicks has a first degree and an MSc from the London School of Economics in Mathematical Economics and Econometrics. Over the last three years he was at Lehman Brothers, he came top of *Institutional Investor's* annual European Fixed Income Research poll in the Economics category.

For more information: <http://group.barclays.com>

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## 8. SPEAKER: Christina Anagnostara of Bronze Sponsor, Seanergy



Christina Anagnostara, Chief Financial Officer of Seanergy Maritime Holdings, will be among our highly knowledgeable panel of speakers in the WISTA Conference session on September 30 under the title: *Finance in Days of Global Economic Turmoil*.

Nasdaq-listed Seanergy is a Marshall Islands corporation with its executive offices in Athens. The company controls a fleet of some 20 dry bulk carriers, ranging from capesize to handysize, with a total capacity of nearly 1.3m dwt.

Christina has held her current post since November 2008, before which she had a similar responsibility at Global Oceanic Carriers, a dry bulk shipping company listed on the London AIM exchange, since February 2007. While at Global Oceanic Carriers, she helped implement a corporate restructuring which led to dramatically improved performance and efficiency, enabling the company to recover from the downturn in the dry bulk market.

Between 1999 and 2006, she was a senior manager at EFG Audit & Consulting Services, the auditors of the Geneva-based EFG Group, an international banking group specialising in global private banking and asset management. She had worked from 1998 to 1999 in the internal audit group of Eurobank EFG, a bank with a leading position in Greece; and between 1995 and 1998 as a senior auditor in Ernst & Young, the international auditing firm.

Ms Anagnostara studied economics in Athens and has been a certified chartered accountant since 2002.

For more information about Seanergy, please see [www.seanergymaritime.com](http://www.seanergymaritime.com)

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## 9. SPEAKER: Demetri Stroubakis of Bronze Sponsor, ABS



We are pleased to announce that Mr Demetri Stroubakis will represent ABS, one of the top classification societies, in the WISTA Conference session: *The Importance of Rules & Regulations in Achieving Sustainability – How do we Cope?* The session will take place on the first day of the Conference, Wednesday September 29.

Mr Stroubakis is Regional Vice President, Europe Division, ABS. Based in the Piraeus office, he is in charge of the Eastern Region with responsibility for Greece, Turkey, Croatia, Romania, Black Sea, Cyprus and Malta.

He joined ABS in February 1992 in Mobile, Alabama, and gained extensive field experience through many survey assignments on existing vessels and new constructions. Among those covered were large naval combatants, complex aluminum construction vessels, fishing vessels, and offshore exploration and service vessels in the United States. In South Korea and Croatia, his survey experience focused on large tanker and bulk carrier construction.



*Demetri Stroubakis.../..*

Since 2004 Mr Stroubakis has held managerial positions of increasing responsibilities within ABS. These include Principal Surveyor in Charge of the Northern Black Sea Region and Executive Assistant to the ABS President and Chief Operating Officer. During his tenure as Executive Assistant he participated and provided leadership for numerous strategic product and service initiatives sanctioned by ABS senior management.

He graduated with a Bachelor of Science in Marine Engineering from the US Merchant Maritime Academy Kingspoint and holds a Masters in Business Administration from Texas A&M University. He is also a US Coast Guard Licensed Third Assistant Engineer.

From its foundation in 1862, promoting maritime safety has been the core commitment of ABS. From its world headquarters in Houston, ABS delivers services and solutions to a worldwide client list through a network of local representative offices in 70 countries. ABS says it has been a leader in introducing technical standards. It is a not-for-profit corporation without capital stock, and all funds generated from fees for classification services are used solely for the performance of such services. Any surplus of receipts is used for the extension and improvement of such services, including research and development.

At any one time more than 100 research and development projects are underway, ranging from detailed structural analysis to the impact of human factors on the ergonomic design of the marine workplace.

The society plays an active role in the International Association of Classification Societies. Appropriately given its origins in New York, the ABS website is [www.eagle.org](http://www.eagle.org)

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## ***10. SPEAKER: Elisabeth Grieg of the Grieg Group***



We are delighted to report that Elisabeth Grieg, Chief Executive of Grieg International, has agreed to speak at our Conference in the session: *The Importance of Rules & Regulations in Achieving Sustainability – How do we Cope?*

Elisabeth has had an international career in shipping and banking throughout her working life. She chairs the family-owned Grieg Shipping Group, which in addition to ship owning and ship broking, is engaged in global logistic services, maritime information systems, investment consulting, offshore windmills and fish farming. The Grieg Group has about 1,300 employees.

WISTA International chose Elisabeth Grieg as its first Personality of the Year, when the award was launched in 2006 during the WISTA Singapore conference.

She is on the board of Statoil ASA and has served on the boards of several other corporations over the years. In 2008 she was elected the first woman President of the Norwegian Shipowners' Association.

She is noted for her strong social commitment through her work for the Grieg Foundation, which owns 25% of the Grieg Group companies and is guaranteed a dividend to use for the benefit of society, especially for what is known as SOS Children Villages and an SOS College in Costa Rica, and projects to support children in Norway, and music, medical and humanitarian works.

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## 11. SPEAKER: John Tsatsas, President, London Maritime Arbitrators Association



In line with the many top people in their specialities who will be at WISTA's 30<sup>th</sup> Annual international Conference in Athens this year, John Tsatsas who is President of the London Maritime Arbitrators Association has kindly agreed to address delegates during the session: *The Social Profile of the Shipping Industry – Best Practices leading to Excellence*.

London-based Mr Tsatsas has had a distinguished career, having been involved in ship management, agency, operations, chartering, sale and purchase and ship finance since 1963. His expertise includes matters relating to tweendeckers, dry bulk carriers, combination carriers and tankers.

He is a Fellow of the Institute of Chartered Shipbrokers, Fellow of the Chartered Institute of Arbitrators, Fellow of the Chartered Institute of Logistics & Transport, Fellow of the Chartered Management Institute, and a Full Member and LMAA Arbitrator and Mediator.

Mr Tsatsas was a Director and Vice-Chairman of J.C.Carras & Sons (Shipbrokers) (1974-1986); Managing Director, Argonaut Agencies (1986-2002); and Director, Argonaut Enterprises (1986-2003). Since 2004, he has been a full-time arbitrator and mediator.

He was a Director of the Baltic Exchange from 2001-2003, and again from 2007 to the present. He has been closely involved with BIMCO, at various times as Chairman of the Documentary Committee; Member of the BIMCO Board of Directors; and Member of the BIMCO Executive Committee.

He is a Member of the LMAA Supporting Members Liaison Committee and a Member of HM Admiralty and Commercial Court Users Committee. He is on the panel of arbitrators of the Chartered Institute of Arbitrators, the Korean Commercial Arbitration Board; Hellenic Chamber of Shipping; Singapore Chamber of Maritime Arbitration; Hong Kong International Arbitration Centre; and China Maritime Arbitration Commission.

Mr Tsatsas has recently been involved in the establishment by the London Maritime Arbitrators Association in partnership with the Baltic Exchange of a mediation service for shipping and commodity related disputes. The service will offer companies an alternative to arbitration and court litigation as a means of resolving disputes.

At the launch of that project, Mr Tsatsas said: "Mediation allows companies which work together regularly to come to an amicable commercial solution. Mediation is not a new concept, but has grown in popularity in recent years. It allows for creativity in resolving disputes to enable parties to continue doing business together." Jeremy Penn, Chief Executive of the Baltic Exchange, expects the new service to be popular with owners, charterers and traders looking to avoid lengthy and costly legal proceedings. For more information: [www.lmaa.org.uk](http://www.lmaa.org.uk)

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## 12. SPEAKERS: Ilias Bissias & Thanos Pallis - University of the Aegean



WISTA International 2010 Conference delegates will take a fascinating look at the human side of shipping, when two experts associated with the University of the Aegean will unveil the findings of their recent research into the sociological profile and aspirations of young Greek shipping students and cadets. The presentation by Ilias G Bissias and Thanos Pallis will form part of the Conference session: *Seafarer - Shipping Industry: Sailing Together*.

Mr Bissias and Dr Pallis have chosen our Conference as the ideal platform at which to announce results of research which will be of great interest right across the maritime sector. .../...

*Ilias Bissias & Thanos Pallis.../...*



Ilias G Bissias is an attorney-at-law, member of the Athens Bar, and Director of the Greek shipping magazine, Naftika Chronika. His publishing company has a long standing co-operation with the Hellenic Chamber of Shipping; in this respect Mr. Bissias is the principal contractor and co-ordinator of important marketing activities in the promotion of the seafaring profession in Greece.

He has extensive experience in crisis management and media relations through his work as a press officer of leading companies. He is the communications officer of Tomasos Bros Inc, a Greek shipping company with over 100 years of maritime history and tradition.

Mr Bissias has lectured regularly on crisis management and media relations since 2001 at educational establishments in Greece. Since 2008 he has been a teaching assistant at the University of the Aegean in Chios and supports the preparation, teaching and supervision of postgraduate courses on international maritime policy and on corporate communications.

He holds an LL.B and Master's Degree in Law from the University of London. Previously he has worked for the European Commission (1999-2002) and has served as a designated legal correspondent for Greece on air transport law and policy. Today his main areas of interest and research at the Department of Shipping, Trade and Transport, University of the Aegean focus on communication strategies, on maritime political history and on international shipping law and policy. His doctoral research examines the public image of shipping and the role of the media in Greece.



Dr Thanos Pallis is Assistant Professor at the Department of Shipping, Trade and Transport of the University of the Aegean, and the holder of a Jean Monnet grant on European Port Policy since 2003 and which was renewed in 2008.

In 2008-9 he was a Fulbright Scholar at the Centre for Energy, Marine Transportation and Public Policy, Columbia University, New York.

He also holds an Adjunct Professor post at the Centre for International Trade and Transportation, Dalhousie University, Halifax, Canada since 2007, and lectures at the University of Antwerp, ITMMA.

Dr Pallis led research on port concessions that won the Maritime Economics & Logistics Best Paper Award, 2008. He earlier won the Best European Study 1999 Competition, organised by the European Community Studies Association. Highlights of 2008 also include invitations by the OECD and European Sea Port Organisation to participate and chair discussions on the shaping of the port sector, and his participation in the research team advising the Government of Canada on port performance and benchmarks.

2007 saw the publication of his *Maritime Transport: The Greek Paradigm*, by Elsevier, in the distinguished Research in Transport Economics series. Previously published books or monographs examine European Port Policy and The Common EU Maritime Transport Policy.

He has authored 24 journal papers and presented over 50 peer reviewed papers in international scientific conferences, and was a speaker/session chairman at nearly 30 more professional and scientific conferences. Elected Member of the Council of the International Association of Maritime Economists since 2008 and Secretary General of the Hellenic Association of Maritime Economists since 2006, he is also a leading member of the Port Performance Research Network, and active member of the Special Interest Group Ports & Maritime Transport, World Transport Research Society, the University Association for Contemporary European Studies and the European Level Interests Representation Group.

### 13. SPEAKER: *Kalliope Lyrintzis of the KCL Group of Companies*



Kalliope (Popi) Lyrintzis, who will be one of the speakers in the *Teaming Up for Improving Safety at Sea* session on September 30 at the WISTA 2010 Conference, is managing director of QMS Quality Maritime Services SA and of Christou Associates, both of Piraeus, Greece. The companies are subsidiaries of the KC Lyrintzis Group.

She is responsible for developing the areas of engineering, ship surveys, financing, consultancy and statutory and continuous education training as per IMO, STCW and ISO requirements.

Working in close association with a team of consultants, university professors and financial professionals, Christou Associates SA, QMS SA and QMS Maritime Training Ltd have become a premier service organisation to the Greek shipping market, which consists of well over 800 companies, and to the international shipping community. These companies grew from a single engineer to 30 full time professionals and 10 part time associates.

Earlier in her career, Ms Lyrintzis was Marketing Manager in Greece with Wescol Group of the UK and Piraeus, a group including Wescombe, Lambert Brothers, Lavino Shipping and Cleaves. Prior to that she was Executive Vice-President for Astral Maritime Enterprises NE of Piraeus, which saw her involved in developing shipbuilding contracts in Greece. The contracts included refrigerated tonnage, product carriers and refrigerated stern fishing trawlers, and she was responsible for the design and development of some of the world's largest passenger sailing cruise ships.

She had earlier been Technical Director at Hellenic General Enterprises Perama Shipyard, Greece; and naval architect at Argo Shipyard, Salamis, Greece.

Ms Lyrintzis is a member of WISTA Hellas, and her many professional affiliations include membership of the Royal Institute of Naval Architects; the Institute of Marine Technology, Piraeus; the Propeller Club of Piraeus; the Society of Naval Architects & Marine Engineers; and Athens Business Club. She is Honorary Treasurer for the Joint Branch RINA-IMAREST.

### 14. SPEAKER: *Randee E. Day of Double Hull Tankers*



WISTA is looking forward to hearing an update from financial expert Randee Day on the climate for investment in the maritime industry, and on the climate for female success at top business level. Ms Day, well known to WISTA audiences for her forthright and incisive analysis of market conditions, will speak during the Conference Workshop: *Women on the Board*.

She is Acting Chief Executive of DHT Holdings, a publicly traded owner and operator of crude tankers. All nine ships of DHT Maritime Inc are chartered to Overseas Shipholding Group. The 1.6m dwt fleet is double hulled and comprises three very large crude carriers, two suezmaxes and two aframax.

Ms Day has been on the board of DHT since 2005, when the company went public on the New York Stock Exchange. Prior to March 2010, when she took up the leading post at DHT, Ms Day served as Managing Director and Head of Maritime at the Seabury group, which advises a broad range of industries. There, she was responsible for all investment banking activities related to the maritime, oil and gas sectors.

She supervised capital market activities with a specific emphasis on private equity and debt, asset financing and leasing, mergers and acquisitions advisory and corporate restructuring. Among her achievements was serving as advisor on the creation of a \$225m joint venture between Overseas Shipholding Group and the Clipper Group for the acquisition of new crude tankers. ... / ...



### *Randee E. Day.../...*

She established a \$300m private equity alliance with Irving Place Capital for investments in shipping and offshore projects. Randee Day joined the Seabury Group in June 2004 with more than 25 years of international financial expertise in the marine and energy sectors, both in senior management positions with major commercial banks and as Chief Executive of her own advisory firm. Ms Day had formed Day & Partners Inc in 1985 in association with private UK investors. The firm specialised in raising capital and debt restructurings for the maritime, energy and cruise industries.

She has an extensive background in international trust and maritime law and has worked with clients on off-shore investing, bankruptcies, foreign judgments and strategies for disposing of real estate and shipping assets in various jurisdictions.

Ms Day currently serves as Director and audit committee chair of TBS International Ltd, a diversified international shipping company with a fleet of 30 vessels. TBS is a public company, trading on Nasdaq. She is also a Director and audit chair of Double Hull Tankers Inc, a newly formed Marshall Islands corporation, which owns and operates seven crude oil tankers, which were purchased and chartered back to Overseas Shipholding Group. The company (DHT) is publicly traded on the NYSE.

Ms Day was formerly head of JP Morgan's Marine Transportation and Finance department in New York, where she was responsible for managing a \$1bn loan portfolio and two departments that handled all lending and investment requirements of shipping companies in the western hemisphere and Far East. She also was an executive in the company's London office, where she managed the credit and marketing of the bank's services to European, British and Greek shipping companies and US oil majors and participated in the Euro syndication market, foreign currency hedging and cross-border leasing.

Ms Day also worked in the London offices of Continental Illinois National Bank & Trust and Bank of America. She earned a BA from the University of Southern California, and studied at George Washington University and the Institute of Foreign Affairs in London.

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## 30<sup>th</sup> WISTA Annual Conference

### September 29 – October 1, 2010

This is an unbeatable opportunity to meet  
Speakers and Colleagues from all over the world  
and ALL in the same profession – Shipping!

Before you come over to Greece for the Conference  
make sure you order a LARGE stock of business cards .....  
as there's going to be a lot of

# NETWORKING

over these 3 days!

[www.wistaconference.org/registration/php](http://www.wistaconference.org/registration/php)

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## 15. SPEAKER: *George Xiradakis of XRTC Business Consultants*



George Xiradakis, Managing Director of XRTC Business Consultants, will be a leading participant in the WISTA Conference Workshop, *Taking Networking a Step Further – Business Opportunities*. The Workshop will be led by maritime arbitrator-mediator and WISTA Hellas Vice-President Jenny Pournara.

Mr Xiradakis established XRTC Business Consultants in 1999, since when he has been Managing Director of the company. XRTC's main role is to represent foreign banks who wish to develop business in Greek Shipping. XRTC represented so far two French Banks, Credit Lyonnais (1999-2004) and Natixis (2005-2008).

XRTC is currently dealing with the Chinese banking market and provide shipping loans to the major Greek shipping companies. George has also been Chairman of Hellenic Public Real Estate Corporation (2004-2006), and the first President of the Hellenic Ports Development Center (HPDC) (2006-2007). He is currently a Board Member of two listed companies: Dryships Inc, and Paragon Shipping Inc. He is also a director of Ocean Rig ASA. Earlier, in 1995, he was Vice President of Credit Lyonnais Shipping Group responsible for the bank's European shipping finance activities. In 1997 his shipping role at Credit Lyonnais changed to encompass Greece, the Middle East and India.

Mr Xiradakis graduated from the Nautical Marine Academy of Aspropyrgos. He holds a diploma in Commercial Operations from City of London Polytechnic (currently known as London Metropolitan University), and an MSc in Maritime Studies from the University of Wales. XRTC is based in Piraeus, but also has an office in Chios. [www.xrtc.gr](http://www.xrtc.gr)

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## 16. SPEAKER: *Nicolaos Analytis to speak at CSR Workshop*



Nikos Analytis will be speaking in the Workshop: *CSR in the Shipping Industry*. He is President of the Hellenic Network for Corporate Social Responsibility, and leader of the Committee of the United Nations Global Compact Network Hellas. He has fulfilled these responsibilities since 2003.

The origins of the Greek CSR network date back to May 1994, when a group of European entrepreneurs and directors signed the European Declaration of Businesses against Social Exclusion, aimed at developing ways to improve their social responsibility.

As a result of this Declaration, the European Business Network for Social Cohesion was created in 1995, which had as a key objective the creation of corresponding national networks.

In 1996, Athens Chamber of Commerce and Industry organised, in conjunction with the European Network, a conference aimed at presenting the activities of the Network to major Greek businesses, to pave the way for the creation of a Greek Business Network for Social Cohesion. This came to fruition in 1999, and the charter was later amended to change the name to Hellenic Network for Corporate Social Responsibility. Members in 2002 changed its legal status to a non-profit association.

Nikos Analytis studied political sciences and law at the University of Athens, and for several years held senior positions including membership of the Board of Directors of Esso Greece (Exxon). He was a Director at the Titan Group of Companies from 1989 until May 2007, President of Ionia SA and member of Titan's Group Committee for Corporate Social Responsibility. He was Member of the Board of the Federation of Greek Industries since 1980 and Vice-President, responsible for social and labour affairs from May 1988, until May 2004. From 2000–2004 he was Vice-president of the Social Affairs Committee of Union of Industrial and Employers' Confederations in Brussels and member of the Social Dialogue Committee. He was elected Chairman of the Economic and Social Council of Greece from 2004 until March 2007.

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## 17. SPEAKER: Anthony Gortzis to speak at CSR Workshop



Crisis management and business ethics are among the specialities of Anthony E Gortzis, head of the Athens-based consultancy One-Team SA. This will make his contribution to the WISTA Conference Workshop: *CSR in the Shipping Industry* of special value.

Born in the Greek capital, Mr Gortzis studied economics and law at the University of Athens. He completed his postgraduate studies in England, concentrating on Business Administration (MBA), Marketing and Econometrics. He also attended a crash course MBA in Harvard University.

Hired by the Marketing Department of Unilever, he worked in the company's London office as marketing specialist for detergents for Europe and North America, becoming Marketing Director for Unilever detergents in Greece. In 1986, he was appointed Marketing Director of Elais-Unilever Foods Division and in 1998 Public affairs, Media and Research Director for all Unilever companies in Greece.

Mr Gortzis has been President of the Greek Institute of Marketing since 1994, and a Board Member of the Greek Advertisers Association, of which he has been President since March 1996. In 2000, he was elected President of the World Federation of Advertisers, and in 2003 General Secretary of the Board of Chambers of Commerce for Piraeus.

In 2005 he was elected a Member of the Board of the Mediterranean Chambers of Commerce. Since 2003 he has been a consultant in the area of media, marketing and public relations, public affairs, corporate social responsibility, crisis management, and Chairman of One-Team SA, Theme Ltd and Reputation Capital, which specialise in those disciplines.

In April 2005 he was elected Vice-President of the Hellenic Management Association and since May 2005, acting as the President of EBEN.Gr (Business Ethics Institute). In July 2007 he was elected a Member of the Board of Action-Aid. In February 2008 he was elected President of Social Responsibility for Citizens, and later the same year a Member of the European Business Ethics Network.

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## 18. SPEAKER: Christos Makedos to speak at CSR Workshop



Christos Makedos, an assessor for the European Foundation for Quality Management, has accepted our invitation to be a panel speaker for the Workshop on *Corporate Social Responsibility in the Shipping industry*, at the WISTA International Conference on September 30.

He will be with us to represent the EEDE (Hellenic Management Association), and as a Project Manager of Investors in People for Greece. Mr Makedos will explain the importance of these Quality Management models and talk of the approach being taken in Greece.

Mr Makedos has an MBA from Keele University and MSc in Ceramic Engineering from Staffordshire University in the UK. He has a BSc (Hons) in Mechanical Engineering from Aristotle University, Thessaloniki.

His professional experience has included work as a human resources consultant/ international master trainer; diagnosis and implementation of management tools; and a position as production and plant managing director for the largest enterprise in the ceramics industry in Greece.

He has advised several leading businesses in Greece, specialising in top management workshops, leadership development, communications training, change management processes and cultural change processes.

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## 19. Athenian Sea Carriers, Bronze Sponsor



Athenian Sea Carriers is a tanker management company with extensive experience in crude oil and products transport, chartering vessels to many of the oil majors. It prides itself on its ability to provide safe and environmentally friendly oil transport. Its mission statement refers to "an overriding commitment to sustainable development."

The company has recently embarked on an expansion programme by means of orders from South Korea for four very large crude carriers, following a scaling back of the fleet in the previous 10 years. The Marshall Islands-flagged large tankers are joining the *Captain X. Kyriakou*, a 2003-built suezmax.

Origins of the company can be traced back to the Kyriakou Shipping and Trading Co (thus explaining the K on the house flag), established seven generations ago in 1852. The current principle, Minos Kyriakou, developed the petroleum products trading side, and played an international role in encouraging high standards through his membership of the Lloyd's Register Shipping Committee. In 1999, he diversified by establishing Antenna Group, described as the leading media group in Greece and among the Greek-speaking populations of Australia, South Africa and North America. [www.atheniangroup.com](http://www.atheniangroup.com)

## 20. Vera Chalkidis – President of WISTA International



Vera Chalkidis, President of WISTA International and Commercial Director of Athenian Sea Carriers, has a compelling vision for WISTA. She is keen that WISTA should add new nations from all five continents -- with an emphasis on seemingly more remote areas -- in order to create even more National WISTA Associations. Vigorous promotion locally of the benefits of being a WISTA member is a priority, she says. As part of the way ahead, Mrs Chalkidis is encouraging the design and facilitation of special education courses in connection with the numerous changes sought by various organisations in line with the latest requirements of the industry.

This will benefit all members of WISTA worldwide in being continuously updated on a regular basis, thus improving their position in the industry. Together with colleagues on the International Executive Committee (ExCo) of WISTA, she is exploring ways in which the organisation internationally can establish a physical presence in one of the major shipping centres.

She has spoken of the need for the further promotion and a wider spread of the values of WISTA as an international and actively involved organisation in the day-to-day developments of the shipping industry. In growing, the organisation should focus always on maintaining quality and high standards. Although WISTA is already viewed by the industry as an organisation of high value, in today's ever-changing environment there is always room for improvement. Mrs Chalkidis says that ways forward include taking advantage of the possibilities of extensive media coverage and of technology. Further, adding value to the networking system is of vital importance for the organisation's continuity and growth.

WISTA Hellas, which nominated Mrs Chalkidis in September 2009 for the office of International President, described her as a very hard-working individual who is always willing to extend assistance whenever requested and keen to share her knowledge, keeping constantly up to date with shipping market trends and business developments. A highly respected figure in the Greek shipping community, Vera Chalkidis joined WISTA Hellas in 1996, playing an active role, always promoting the principles of WISTA and working towards the development of business and personal relationships among members of the Association.

In 2002 she was elected President of WISTA Hellas for a two-year term and many changes occurred under her Presidency. It was then that WISTA Hellas established its own office in Piraeus, where it meets regularly for Board Meetings and holds all WISTA related material. Her personal strengths are seen to include an ability to adapt to new conditions, and being a good listener. ... / ...



### *Vera Chalkidis.../...*

Her shipping career started some 35 years ago after four years of maritime studies in Greece and the UK. She started work with a prominent tanker owning/management company, spending time in most of its departments. Later she was promoted to be Director of the Project Department, which required much travelling to shipping destinations around the world to examine the viability of various proposals.

She has been for 28 years Commercial Director of Bronze Sponsor, Athenian Sea Carriers, which manages large tankers sharing the values of the European Foundation for Quality Management and European Business Ethics Network organisations, which provide for the latest quality and ethics management and call for continuous improvement. [www.wista.net](http://www.wista.net)

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## *21. Supporter, Transmar Shipping, keeps us updated with latest port news*



Transmar Shipping has a special expertise and interest in two of the big maritime themes of the moment: the bright prospects for Greek ports, and the steady interest in handymax bulk carriers.

As a supporter of our WISTA 2010 International Conference, Piraeus-based Transmar is well placed to advise delegates and the industry at large of developments on these important fronts, and more. The family oriented company was established in 1963 as Transmar Shipping Agency by the late Mr George A Kavoukas to provide a high quality agency service to ship owners, traders, charterers and operators. It serves national and international ship owning and operating companies, dealing with all type of vessels which use Greek ports. It has an in-house management team encompassing every aspect of a vessel's day to day operation, covering technical, manning, insurance and chartering. In 1973, Mr Kavoukas established Transmar Shipping Co SA. Its strategy is based on ensuring a reputable name in the market, keeping always a low profile and enjoying trust and recognition in the shipping community. Mr Kavoukas passed away in December 1988, since when Mrs Margarita Kavouka (*pictured here*) has taken over the business as President/Director.

As an operator, Transmar Shipping is enthusiastic about the handymax bulk carrier sector "because we believe it is the safest and most flexible market." The sector enjoys trading profitability – the difference in freight revenues as the economy goes up and down is smaller than with other types of bulk carriers – and its popularity with charterers. Currently it has 100% management in the geared New Fortune and New Glory. Athanasios Kavoukas and Nikolaos Kavoukas, the two sons of Mrs Kavoukas, are on the Board of the company. Athanasios joined the company in 1997 after having graduated from Babson College in Boston USA majoring in finance and economics. Nikolaos joined in 2001 after having graduated in 1997 from the University of Plymouth in maritime business and law, two years later taking his Master of Science in international transport at the University of Wales.

Transmar is represented by a network of subagents in all major Greek ports. Its quarterly TransReview newsletter is a useful round-up of Greek-linked shipping news, and the Transmar website includes detailed information on the facilities, capacities and administration of Greek ports.

Given Transmar's comprehensive ports coverage, it was hardly surprising that the latest issue of TransReview emphasised the visit by Cosco Group chairman Capt. Wei Jiafu to Athens to deliver two positive messages - the promise of more container volumes through Piraeus and the prospect of more foreign investment into Greece. For more information: [www.transmar.gr](http://www.transmar.gr)

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## 22. WISTA logos rebrand in style



INTERNATIONAL – CANADA – DENMARK – DOMINICAN REPUBLIC – FINLAND – FRANCE  
 GERMANY - GHANA - GREECE – HONG KONG - ISRAEL – ITALY – NETHERLANDS  
 NIGERIA - NORWAY – PANAMA - POLAND – PHILIPPINES - SINGAPORE – SPAIN  
 SWEDEN - SWITZERLAND - TURKEY – UAE - UK – URUGUAY – USA

A desire to get the most out of its increasingly respected brand has prompted WISTA to announce updates to its logo, on the international and national levels. The changes will make the appearance of letters, business cards and power point presentations more uniform throughout the global network, and simpler and more cost-effective to produce.

On an international level, the alterations are minor, and most of the public will not notice the difference. There are two colours, red and blue, instead of the previous four, and the screen is enhanced a little. The new look will be implemented gradually until the end of the year. The logo style for each National WISTA Association is also being implemented gradually. National WISTA logo-types have been added to the organisation's logo kit, which consists of templates for various materials with space for a country name or personal name to be added.

A circular distributed by Consuelo Rivero, Secretary of WISTA International, says that the value of a graphical design is its strictly consistent look for quick recognition and perception. The message quotes the website Brandchannel as offering the definition: "A brand is a mixture of attributes, tangible and intangible, symbolised in a trademark, which, if managed properly, creates value and influence."

## 23. WISTA The Netherlands celebrates its glittering 10<sup>th</sup> Anniversary



### CONGRATULATIONS

to WISTA The Netherlands which is celebrating its 10<sup>th</sup> Anniversary, and has organised a special *Glitter & Glamour* party on September 11 in honour of the occasion.

Appropriately, the party will have a maritime flavour, taking place on Boot10, at Parkhaven, Rotterdam.

WISTA The Netherlands has played an important part in the international WISTA scene, with highlights including the hosting of the WISTA International Conference at Rotterdam in 2004. The title of that conference was WISTA - Innovation & Sustainability, Tomorrow's Assets? The event was officially opened by Mrs Karla Peijs, Dutch Minister of Transport, followed by a welcome speech from the then President of WISTA International, Mrs Haris Kiosseoglou of Greece.

For the Anniversary Party this September, the dress code for the evening will be glamorous, and photos of the guests in party attire will be posted on a website. Guests will enjoy a splendid view of Rotterdam by night, with refreshments and music both relaxing and dance-friendly on hand. WISTA The Netherlands has arranged special terms with a nearby hotel for those who require accommodation. Further information about the *Glitter & Glamour* party: [wista@navingco.com](mailto:wista@navingco.com)

## **24. Broker reports summer market caution after upturn in Greek orders**



Greek shipowners have returned to ordering tonnage on a noteworthy scale. Were the January to June pace to continue throughout 2010, the volume would beat that achieved in 2008, which was the last manifestation of "the good old days," according to one of the top broking houses in Greece, George Moundreas & Co. George Banos (*pictured*), newbuilding expert at the Piraeus-based international broking group, says in a report on orders placed by Greek owners in the first six months of 2010 that more than \$4.9bn was spent on 117 units totalling 11.8m dwt. Just under \$2bn of the total was spent on kamsarmax bulk carriers. 6 capesizes, 6 very large crude carriers, 6 suezmaxes and 10 aframaxs also featured.

The great majority of Greek orders (77) went to South Korea. Although it is possible that the final 2010 grand total may surpass that of 2008, when 19.2m dwt was contracted, it is unlikely to catch up with the 2006 total of 27.5m dwt or the 2007 tally of 42.8m dwt. At any rate, this is quite a turnaround from much of 2009, when the number of cancellations was the talk of the day. From November 2009, the broker's clients began to be encouraged by relatively low price levels. *Will the trend continue?* George Moundreas & Co. is cautious, saying that the shipping world is refraining from placing more orders during the summer period and will wait for positive signs of freight market recovery and stability of Chinese economy growth. This hesitation looks likely to stabilise prices, or lead to some slight decline. Rising costs for the yards, however, complicate the issue. This incisive analysis of the newbuilding sector will form a background for many of the market-orientated discussions during our **WISTA 2010 Conference in Athens**, when delegates will have the opportunity to hear first hand of prospects in the key Greek shipping arena, in the framework of the international market-place. [www.gmoundreas.gr](http://www.gmoundreas.gr)

## **25. Propeller Club Piraeus boosts anti-Piracy campaign**

Among organisations keeping members and subscribers up to date with the activities of WISTA in preparing our International Conference, is the International Propeller Club of the United States, Port of Piraeus. The Propeller Club's website [www.propellerclub.gr](http://www.propellerclub.gr) is full of information, and not least its Piracy Reports. The Piracy Analysis and Warning Weekly Report reviews incidents and gives an outlook on the threat to merchant shipping in or near the Gulf of Aden and off the east coast of Somalia. This report is produced mainly to inform merchant mariners and naval forces operating in and near the Horn of Africa of recent pirate activity. For instance, a recent comment on the critical areas said: "*over the next 72 hours, weather conditions could be conducive for small boat activity in the Gulf of Aden with winds at 5-15 knots and associated wave heights of 4-6 ft. In the Indian Ocean off the east coast of Somalia, weather conditions are unlikely to be conducive to small boat operations. Forecasts indicate wind speeds of 20-25 knots with gusts up to 30 knots with associated wave heights of 7-10 ft.*" Those curious to know the origins of the Propeller Club will discover that the idea was conceived in New York, in 1922, by a group of professionals engaged in the merchant marine industry who gathered frequently at luncheons to discuss mutual issues and the future of shipping. These meetings developed into the Propeller Club of the United States, which has as its aims the promotion and furtherance of the American merchant marine and international shipping in general. Today there is a Propeller Club in almost every sea and inland port in the US, and in 33 cities throughout the world. The Piraeus club was founded in 1935, for the exchange of views and promotion of good will, social, cultural and merchant marine relations between citizens of Greece and the US and other countries. Greece has a distinguished record when it comes to Amver Awards, which the Club promotes. Amver, sponsored by the US Coast Guard, is a computer-based, voluntary global ship reporting system used by search and rescue authorities to identify the ships best placed to bring assistance to people in distress at sea. Greek ships earned 932 Amver Awards in 2009: the most by any country in the 52 year history of Amver. Originally known as the Atlantic Merchant Vessel Emergency Reporting system, Amver takes on the lessons of the 1912 Titanic disaster. Ships passing within sight of that ill-fated passenger liner were unaware that it had hit an iceberg and was sinking.

## 26. A Slice of Greek History



Masthead of *Karteria*

### *The Steamship "Kateria" and Philhellene, Frank Abney-Hastings*

Forward-looking WISTA is also taking note of some of the great episodes of Greek and international maritime history. This is the story of a great Philhellene, Frank Abney-Hastings, and the steamship *Karteria*: .....

..... Abney-Hastings was born in 1794, the younger son of Lieutenant General Sir Charles Hastings, and joined the Royal Navy aged 11, serving on the *Neptune* in the Battle of Trafalgar. He saw service worldwide with distinction and rose to the rank of Commander, but in 1820 after an argument with a senior officer, he was unjustly compelled to leave the service. He went to France to study gunnery, and in 1822 to Greece to fight for the country's liberation. He volunteered to serve on the *Themistocles* and quickly won the respect of the Greeks for his courage, seamanship, naval tactics and the clever and innovative use of guns.

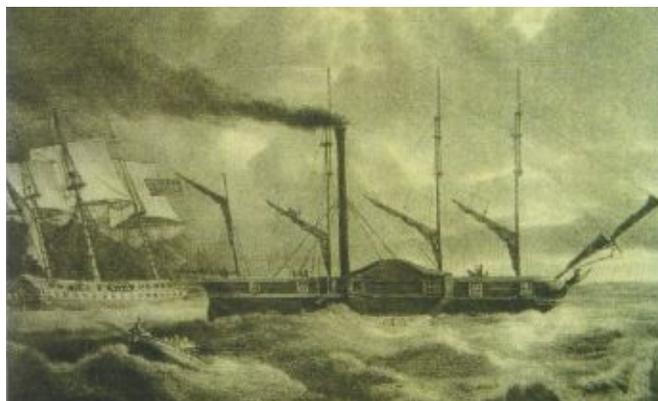
His major contribution was with the *Karteria*. In a memorandum to Lord Byron, an even better known Philhellene, in 1823, and to the Greek government, he advocated the use of steamers instead of sailing ships and guns firing hot shot instead of cannon balls. These were to prove a revolutionary advance over the armed merchantmen and fire ships then used against the mighty Ottoman and Egyptian fleets. Steamships could manoeuvre quickly and efficiently with or against the wind and hot shot would bring havoc and fire to the sails and wooden hulls and decks of enemy sailing ships.

Originally named *Perseverance* when built at Deptford, the ship followed a design inspired by Abney-Hastings. He helped in the construction and commanded her on her voyage to Greece and in war. The ship was completed in May 1826 and was soon renamed *Karteria* – Greek for perseverance – when she raised the flag of Greece. She was 126 feet long, 25 feet wide and 233 tons displacement with two engines each of 42 horsepower running on steam, from coal fired boilers. She was rigged as a four-mast schooner and normally moved under sail, while her steam engines were used only in action. She was the first steamship to do battle. Abney-Hastings commanded her with a crew of 185 including Greeks and Philhellenes, and participated in many sea and amphibious operations in Volos, Oropos, Trikeri, and Piraeus.

His great victory was in the Gulf of Itea (Scala of Salona) on September 29, 1827 against what had seemed a vastly superior force of a Turkish flotilla and shore defences. Of their nine armed ships, three were sunk, four set on fire and two taken as prizes together with three transports. The shore guns were destroyed and the garrison of 700 troops fled. News of the defeat infuriated Ibrahim Pacha and provoked him into actions which led to the destruction of the Ottoman and Egyptian fleets at Navarino in October 1827. The fighting went on, and Abney-Hastings with *Karteria* was successful at Vassilathi and Aetolikon, where on May 25, 1828 he was wounded and died in Zante soon after. The President of Greece John Capodistrias decreed a state funeral with full honours. There was much grief over the untimely loss of this brave man. In his tribute, General Gordon who served in the war said that Abney-Hastings received no pay and spent most of his slender fortune on the *Karteria*.



Frank Abney-Hastings  
 1794 - 1828



Hellas with *Karteria*

*About the author of our "Karteria" article, Dimitri Capaitzis*



Mr Dimitris Capaitzis will be among high profile delegates at our Conference. Praised for his work as an engineer and consultant on many shipping projects originating in London and Piraeus, he is also a diligent researcher into the emergence of the modern Hellenic state, and will be on hand to share his expertise. One of his special interests has been the story of a great Philhellene, Frank Abney-Hastings, and the steamship *Karteria*.

In the course of his distinguished career, Mr Dimitris Capaitzis has accumulated many high qualifications in his field. After an apprenticeship at UK shipyards and at sea, he became a superintendent engineer for newbuildings and repairs, first with Rethymnis & Kulukundis, then with CM Lemos, and later as manager with M Marcou, all in London. Since 1976, he has worked as a consultant acting for clients in general shipping technical issues, management and legal work. He has been involved in the contracting, specifications, planning and supervision of some 160 newbuildings and seven conversions.

*27. The romance of the Full Moon Festival in Greece*



LEFT: The full moon photographed from the Acropolis Museum.  
ABOVE: The Sacred Rock glittering on an Athenian night.

Here in Greece, everyone is looking forward to the night of the August full moon, this year on the 24<sup>th</sup> of the month. This is considered to be the last full moon of the summer, an occasion which has for centuries intrigued Greeks, and more recently tourists, many of whom will forgo sleep to flock to monuments and archaeological sites.

As in recent years, some 80 sites will be open to the public free of charge until one o'clock in the morning. At 36 of these, visitors will be enchanted by live music wafting through the warm night air.

The origins of the festival stem from invocations to the goddess Artemis to protect farmers for protection from summer storms, which could flatten and destroy the crops, according to the online magazine [www.livinginseason.com](http://www.livinginseason.com). Several other countries have variations on the August full moon theme.

*"When I admire the wonder of a sunset or the beauty of the moon,  
my soul expands in worship of the Creator"*  
(Mahatma Gandhi)

*Full Moon dates for 2010 – times are GMT – obtained from [www.moonphases.info](http://www.moonphases.info)*

Mon.July.26 – 01:38 – Tue.Aug.24 – 17:06 – Thu.Sep.23 – 09:19

Sat.Oct.23 – 01.38 - Sun.Nov.21 – 17:28 – Tue.Dec.21 – 08:15

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WISTA CONFERENCE 2010  
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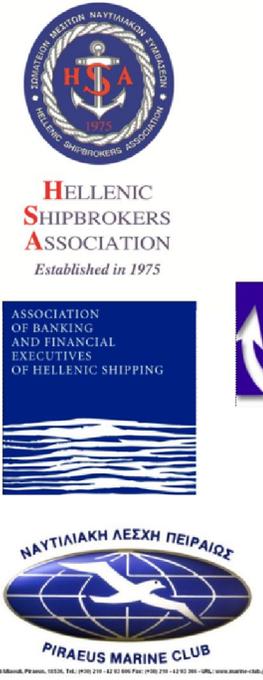


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